

MIDDLESEX COUNTY DENTAL SOCIETY
PROPOSED BUDGET FOR THE YEAR: 2017

INCOME:

| | |
|----------------------------------|---------------------|
| Continuing Education – Income | \$10,000.00 |
| Corporate Sponsorship – c.ed. | 8,000.00 |
| Corporate Sponsorship – Meetings | 30,000.00 |
| Dues | 55,000.00 |
| Interest | 50.00 |
| Mentor Committee Income | 6,500.00 |
| TOTAL ESTIMATED INCOME: | \$109,550.00 |

EXPENSES:

| | |
|-----------------------------------|---------------------|
| Accountant Fees | 450.00 |
| Board Member Expenses | 3,000.00 |
| Continuing Education - Expense | 35,000.00 |
| Dinner Meetings | 39,000.00 |
| Donations | 2,000.00 |
| Educational Grants | 3,000.00 |
| Executive Committee Dinners | 2,000.00 |
| Executive Secretary | 8,000.00 |
| Insurance | 600.00 |
| MCDS Study Club | 400.00 |
| Memorials and Gifts | 250.00 |
| Mentor Committee – Expense | 1,000.00 |
| Name Badges | 500.00 |
| Newsletter | 8,500.00 |
| NJDA Annual Session | 2,000.00 |
| Office Supplies | 500.00 |
| Plaques | 300.00 |
| Postage | 200.00 |
| Taxes | 500.00 |
| Telephone | 2,000.00 |
| Contribution to Available Reserve | 350.00 |
| TOTAL ESTIMATED EXPENSES: | \$109,550.00 |

Prepared by the MCDS Budget Committee:

Dr. Ira Rosen, Chairman
Dr. Devang Modi, President
Dr. Alyssa Bernstein, Immediate Past President
Dr. Sanjeev Satwah, Treasurer

10/10/2016

Income/Expense by Category - 2013

1/1/2013 through 12/31/2013 (Cash Basis)

Page 1

| Category | 1/1/2013- 12/31/2013 | OVERALL TOTAL |
|--------------------------------|-------------------------|-------------------|
| INCOME | | |
| CONT. EDUC.-INC | 17,307.07 | 17,307.07 |
| CORP SPON-c.ed. | 3,000.00 | 3,000.00 |
| CORP SPON-mtngs | 21,515.00 | 21,515.00 |
| CORP SPON-news1 | 775.00 | 775.00 |
| DUES | 52,512.93 | 52,512.93 |
| HYG study club | 280.00 | 280.00 |
| INTEREST | 68.58 | 68.58 |
| MENTOR COMM-INC | 6,222.73 | 6,222.73 |
| NJDA REIMBRMNT | 768.24 | 768.24 |
| TOTAL INCOME | 102,449.55 | 102,449.55 |
| EXPENSES | | |
| BOARD MEMBER EXPENSES | 2,504.24 | 2,504.24 |
| CENTENNIAL CELEBRATION EXPENSE | 192.47 | 192.47 |
| CONT. EDUC.-EXP | 18,872.50 | 18,872.50 |
| DINNERMEETINGS | 39,770.38 | 39,770.38 |
| DONATIONS | 6,500.00 | 6,500.00 |
| EXEC COM DINNNER | 2,166.28 | 2,166.28 |
| EXECUTIVE SECRETARY | 7,906.00 | 7,906.00 |
| INSURANCE | 1,000.00 | 1,000.00 |
| MEMORIALS AND GIFTS | 257.90 | 257.90 |
| MENTOR COMM-EXP | 300.00 | 300.00 |
| NAME BADGES | 141.28 | 141.28 |
| NEWSLETTER | 8,236.03 | 8,236.03 |
| NJDA Annual Convention-EXP | 2,413.00 | 2,413.00 |
| OFFICE SUPPLIES | 38.00 | 38.00 |
| PLAQUES | 266.16 | 266.16 |
| POSTAGE | 216.00 | 216.00 |
| TAXES | 450.00 | 450.00 |
| TELEPHONE | 1,089.67 | 1,089.67 |
| TOTAL EXPENSES | 92,319.91 | 92,319.91 |
| OVERALL TOTAL | 10,129.64 | 10,129.64 |

10/10/2016

Income/Expense by Category - 2014
1/1/2014 through 12/31/2014 (Cash Basis)

Page 1

| Category | 1/1/2014- 12/31/2014 | OVERALL TOTAL |
|----------------------------|-------------------------|-------------------|
| INCOME | | |
| CONT. EDUC.-INC | 19,566.91 | 19,566.91 |
| CORP SPON-mtngs | 20,550.00 | 20,550.00 |
| CORP SPON-newsI | 2,880.00 | 2,880.00 |
| DINNERMEETINGS- INC | 150.00 | 150.00 |
| DUES | 55,240.00 | 55,240.00 |
| INTEREST | 55.67 | 55.67 |
| MENTOR COMM-INC | 6,891.36 | 6,891.36 |
| TOTAL INCOME | 105,333.94 | 105,333.94 |
| EXPENSES | | |
| BOARD MEMBER EXPENSES | 3,870.39 | 3,870.39 |
| CONT. EDUC.-EXP | 9,179.37 | 9,179.37 |
| DINNERMEETINGS | 36,360.93 | 36,360.93 |
| DONATIONS | 3,256.00 | 3,256.00 |
| EXEC COM DINNER | 1,638.28 | 1,638.28 |
| EXEC COM DINNNER | 884.76 | 884.76 |
| EXECUTIVE SECRETARY | 7,560.00 | 7,560.00 |
| INSURANCE | 500.00 | 500.00 |
| MENTOR COMM-EXP | 893.56 | 893.56 |
| NAME BADGES | 994.97 | 994.97 |
| NEWSLETTER | 8,471.83 | 8,471.83 |
| NJDA Annual Convention-EXP | 1,643.06 | 1,643.06 |
| OFFICE SUPPLIES | 273.04 | 273.04 |
| PLAQUES | 258.78 | 258.78 |
| POSTAGE | 198.00 | 198.00 |
| TAXES | 450.00 | 450.00 |
| TELEPHONE | 1,935.80 | 1,935.80 |
| TOTAL EXPENSES | 78,368.77 | 78,368.77 |
| OVERALL TOTAL | 26,965.17 | 26,965.17 |

10/10/2016

Income/Expense by Category - 2015
1/1/2015 through 12/31/2015 (Cash Basis)

Page 1

| Category | 1/1/2015- 12/31/2015 | OVERALL TOTAL |
|----------------------------|-------------------------|-------------------|
| INCOME | | |
| CONT. EDUC.-INC | 4,284.29 | 4,284.29 |
| CORP SPON-c.ed. | 500.00 | 500.00 |
| CORP SPON-mtngs | 16,333.00 | 16,333.00 |
| DINNERMEETINGS- INC | 50.00 | 50.00 |
| DUES | 50,285.91 | 50,285.91 |
| INTEREST | 51.75 | 51.75 |
| MENTOR COMM-INC | 7,761.38 | 7,761.38 |
| FROM PayPal MoneyMarket | 42,000.00 | 42,000.00 |
| TOTAL INCOME | 121,266.33 | 121,266.33 |
| EXPENSES | | |
| ACCOUNTANT FEES | 450.00 | 450.00 |
| BOARD MEMBER EXPENSES | 301.56 | 301.56 |
| CONT. EDUC.-EXP | 7,630.22 | 7,630.22 |
| DINNERMEETINGS | 38,067.09 | 38,067.09 |
| EXEC COM DINNER | 2,152.57 | 2,152.57 |
| EXECUTIVE SECRETARY | 8,260.00 | 8,260.00 |
| INSURANCE | 554.90 | 554.90 |
| MCDS study club-exp | 182.84 | 182.84 |
| MENTOR COMM-EXP | 1,970.00 | 1,970.00 |
| NAME BADGES | 334.58 | 334.58 |
| NEWSLETTER | 10,297.14 | 10,297.14 |
| NJDA Annual Convention-EXP | 1,665.00 | 1,665.00 |
| OFFICE SUPPLIES | 1,248.85 | 1,248.85 |
| POSTAGE | 128.00 | 128.00 |
| Reimbursement | 924.16 | 924.16 |
| TELEPHONE | 1,534.59 | 1,534.59 |
| TOTAL EXPENSES | 75,701.50 | 75,701.50 |
| OVERALL TOTAL | 45,564.83 | 45,564.83 |

10/5/2016

Income/Expense by Category
1/1/2016 through 8/31/2016 (Cash Basis)

Page 1

| Category | 1/1/2016- 8/31/2016 | OVERALL TOTAL |
|-----------------------|------------------------|------------------|
| INCOME | | |
| CONT. EDUC.-INC | 7,127.25 | 7,127.25 |
| CORP SPON-mtngs | 16,050.00 | 16,050.00 |
| CORP SPON-newsI | 1,440.00 | 1,440.00 |
| DINNERMEETINGS- INC | 150.00 | 150.00 |
| DUES | 70,176.11 | 70,176.11 |
| INTEREST | 25.06 | 25.06 |
| MENTOR COMM-INC | 1,329.84 | 1,329.84 |
| TOTAL INCOME | 96,298.26 | 96,298.26 |
| EXPENSES | | |
| AUDIOVISUAL EQP | 189.02 | 189.02 |
| CONT. EDUC.-EXP | 6,616.83 | 6,616.83 |
| DINNERMEETINGS | 19,458.54 | 19,458.54 |
| DONATIONS | 500.00 | 500.00 |
| EXEC COM DINNER | 1,334.28 | 1,334.28 |
| EXECUTIVE SECRETARY | 4,340.00 | 4,340.00 |
| MCDS study club-exp | 363.38 | 363.38 |
| MEMORIALS AND GIFTS | 179.29 | 179.29 |
| MENTOR COMM-EXP | 544.44 | 544.44 |
| NAME BADGES | 41.89 | 41.89 |
| NEWSLETTER | 3,945.04 | 3,945.04 |
| OFFICE SUPPLIES | 312.00 | 312.00 |
| TELEPHONE | 1,282.45 | 1,282.45 |
| TOTAL EXPENSES | 39,107.16 | 39,107.16 |
| OVERALL TOTAL | 57,191.10 | 57,191.10 |