

Meeting Schedule 2015-16
Arranged by the Education Committee

March 15, 2016

Dr. Scott Resnick

“Efficient and Effective Endodontics”

Sy Symanski Memorial Lecture

April 19, 2016

Dr. Alan A. Boghosian

“Amorphous Calcium Phosphate: The New Frontier in Biomimetic Materials”

May 17, 2016

TBA

MCDS Full Day Course

Open to Doctors Only

Wednesday, April 20, 2016

Dr. Alan A. Boghosian

“Contemporary and Classic Restorative Materials: Achieving Predictable Clinical Success”

Sponsored by Dentsply Caulk

The Dental Newsletter



www.MCDSofNJ.org

A Publication of the Middlesex County Dental Society

President's Message ... Alyssa Bernstein



Quality customer service...something we all strive for in our dental practices. This past weekend I had two instances where the quality of customer service influenced my decision making and thoughts of two separate businesses. I wanted to escape Somerville, NJ for the weekend, it was the town's St. Patrick's Day parade on Sunday and I wanted to avoid the shenanigans that always take place, of which I have been a part of every previous year for the past 10 years. I decided to spend the weekend in New Hope and stay at a bed and breakfast. I woke up Saturday morning and headed down 202 South toward Flemington. On the way, my friend realized he forgot his sunglasses so we made a stop at the Kohl's in Flemington. We picked out sunglasses and a few other odds and ends and headed to the register. I am not a seasoned shopper at Kohl's so I was unaware that you wait in a maze of a line and a sales associate calls you to the next available register. I walked up to one of the registers, items in hand and was about to wait for the woman to finish with her customer. She looked at me and nastily said, "I am with a customer, you cannot be

Continued on page 2

GENERAL MEETING – Tuesday, April 19, 2016

THE PINES Route 27 • Edison, NJ

Registration.....	6:00
Business Meeting and hors d'oeuvres.....	6:30
Speaker.....	7:00

Featured Speaker: Dr. Alan Boghosian

“Amorphous Calcium Phosphate: The New Frontier in Biomimetic Materials”



Dr. Alan A. Boghosian is a Clinical Associate Professor in the Department of Otolaryngology-Head and Neck Surgery, Division of Dentistry at Northwestern University's Feinberg School of Medicine where he coordinates laboratory and clinical research investigations. Dr. Boghosian maintains a private practice in downtown Chicago devoted primarily to restorative dentistry. He has authored numerous publications and has lectured internationally on the subjects of dental materials and restorative procedures. He formerly was chairman of the working group on materials, instruments and equipment of the Council on Scientific Affairs of the ADA and currently serves as a consultant to the council.

Amorphous calcium phosphate's (ACP) introduction into operator and hygiene products has significantly impacted dentistry. These developments, to a great degree, were the results of research conducted at the Dr. Anthony Volpe Research Center (formally Paffenbarger Research center). This presentation will address the role of ACP in various aspects of the dental practice. Amongst the topics to be presented are:

- Chemistry of Calcium Phosphate Compounds • Remineralization and Demineralization
- How fluoroapatite stabilizes enamel • The role of pH on mineral dissolution
- Clinical Application of ACP Desensitizing agents • ACP Containing Restorative Dental Materials
- Chemically Bonded Ceramics

MCDS Board of Trustees Report

March 8th, 2016

Attendance: Drs. Alyssa Bernstein, Robert Silverstein, Robert Ashmen, Deborah Brown, Genevieve Fernandes, Mark Vitale, Antoinette Tauk, Daniel Krantz, Devang Modi, Ira Rosen, Sunny Satwah, Mitch Weiner, Cavan Brunsden, Nima MirMadjlessi, Nainesh Desai, Peter DeSciscio, and Mark Schambra

Acceptance of 2/9/16 Minutes- vote unanimous.

Treasurer's Report- Dr. Sunny Satwah

See full report on page 3.

Secretary's Report- Dr. Genevieve Fernandes

The list of Delegates and alternate Delegates along with our MCDS officers that represent us within each NJDA Council were reviewed, updated, and approved by the board members in attendance. This updated list will be provided to NJDA.

Education Coordinator's Report- Dr. Devang Modi

Dr. Scott Resnick will be speaking on "Endodontic Success" at the Pines on 3/15/16. DENTSPLY will be providing the CE credits.

NJDA Council Reports:

Dental Benefits- Dr. Devang Modi, Dr. Antoinette Tauk

The Council on Dental Benefit Programs met on February 3, 2016.

CRP Statistics: Staff provided the council with cumulative statistics for January through December, 2015 indicating a total of 125 complaints submitted to NJDA for the year. Of that number, NJDA successfully resolved 55, 11 were for data purposes, 50 are still pending and 9 were not resolvable.

Delta Dental: PPO Push/Specialty Fee Schedule: Should have seen fee increase. Most dentists have not seen a fee increase from Delta in years nor have they seen plan limitations change to give patients a higher maximum for more comprehensive treatment. Delta expects participating dentists to comply with provision of their contracts but doesn't adequately disclose terms and conditions for different plans and different Delta policies within or out of state. The consensus is Delta doesn't communicate with participating doctors about their plans.

Delta Dental Conditional Credentialing Approvals: Discussed oxygen tanks and specialized requirements per office. Requirement states all dentists will have a portable tank in/near the reception room/waiting area and all staff will be trained regarding its use. Conditional credentialing went out to offices that were deficient as per the Delta survey previously disseminated to participating providers. Providers have 60 days to show compliance.

CIGNA credentialing – Offer Brighter Web Site – Patients can rank dentists on crowns, prophys, exams, etc. CIGNA ranks dentists on fees. Preliminary roll out was communicated by mail. NJDA will have conference call with Cigna and provide update at the next meeting.

Delta New Processing Policies Effective Jan 1: Delta Premier Plan possibly phasing out; pushing to PPO and specialty network.

Horizon:

New Par Contract – Modified Terms – If one dentist participates, all will need to participate. Contract is also location specific and requires re-credentialing at all locations a dentist wishes to participate at.

Horizon Delayed Medical Claims Processing – EOB handout. Horizons medical component unable to process claims adequately and oral surgeon's offices cannot submit to dental until the medical EOB is received. NJDA is aware and has alerted Horizon. More information to follow when NJDA receives clarifi-

here and there is a line over there." Well nobody was in the maze that is a line and she could not have been any meaner. We placed our items on her counter and walked out of the store. The attitude of the saleswoman was so negative that I will think twice before shopping in Kohl's again. After that sour experience, and still without sunglasses we proceeded to the Country Griddle for breakfast. My friend called the Wedgewood Inn to make a reservation and spoke to a woman named Terrie. They had a room at the Aaron Bur house, check in was at 3 pm but since we would be there by noon she would see to it that our room was ready. We arrived at 12:20 pm and she met us at the Inn and showed us our room and gave us a tour of the B&B. Breakfast was Sunday morning from 8:30 to 11:00. She asked about food allergies and I told her I was gluten free but she did not need to make any special accommodations for me. Well, when I got to breakfast she had a gluten free bagel for me and a gluten free muffin. I was in my glory, they had smoked white fish salad and I could actually enjoy it on a bagel. She went out of her way on Saturday afternoon to get something that I could eat. That is quality customer service. She also extended the check out time due to the time change. She was so sweet that at check out, upon returning the key we exchanged hugs and kisses and promised to stay there again. It is amazing how kind caring individuals can influence an experience. I would highly recommend the B&B just based on Terrie, the innkeeper. She was not the owner but gave her all to make sure we had the best experience possible. This is what our front desk staff is all about. If they treat our patients with a smile, kindness and positive attitude our practices will grow and thrive. The staff, not us, are responsible for the quality of service we provide.



*The Dental
Newsletter*

A Publication of the Middlesex County Dental Society

Published at the office of Dr. Robert Silverstein
www.MCDSofNJ.org **user name:** mcds
password: mcds1912

Continued on page 3

**Detailed Treasurer's Report
As of February 29, 2016
Dr. Sanjeev Satwah**

	1/31/15	2/29/16	2/29/15
Checking (TD)	\$78,048.48	\$49,790.91	\$22,252.73
Checking (Provident)	\$0	\$20,000.00	\$0
Savings (TD)	\$24,372.58	\$24,374.51	\$24,341.35
Savings (Provident)	\$0	\$1,000.00	\$0
Paypal	\$3,591.00	\$5,042.03	\$38,936.60
Total:	\$106,012.06	\$100,207.45	\$85,530.68

**P & L Statement Checking Account
2/1/2016 through 2/29/2016
INCOME**

INTEREST	3.34
TRANSFER	-21,000.00
TOTAL INCOME	-20,997.35

EXPENSES

DINNERMEETINGS	4,578.87
LECTURE FEES	500.00
TOTAL DINNERMEETINGS	5,078.87
EXEC COM DINNER	369.52
EXECUTIVE SECRETARY	1,260.00
MCDS study club-exp	281.01
NEWSLETTER	523.38
Reimbursement	428.92
TELEPHONE	270.82
TOTAL EXPENSES	7,783.60

OVERALL TOTAL -28,780.95

**P & L Statement Savings
INCOME**

INTEREST	1.93
TOTAL INCOME	1.93

**P & L Statement PayPal
INCOME**

CONT. EDUC.-INC.	1,451.03
TOTAL INCOME	1,451.03
OVERALL TOTAL	1,451.03

**Vote taken outside the
Board Meeting**

As per the Council on Annual Session report published in our February newsletter, there will be a Town Hall Luncheon at the NJDA Annual Session. NJDA is asking each component to contribute \$500.00 toward this event. A vote was taken via the MCDS Google Group on 3/14/16, and the Board unanimously approved the \$500 contribution.

**General Membership
Meeting Business**

The 2016-2017 slate of officers that was approved by the Board was presented to the membership. The slate was unanimously approved.

MCDS Board of Trustees Report

Continued from page 2

cation.

Horizon Federal Program Check Glitch: Horizon's Federal plan allows only one participating dentist/location to be named as recipient of checks. Consequently, all checks for Federal Plan patients are mailed to one location listed –which doesn't necessarily correspond to the office where treatment was rendered. Checks are also being issued (by provider) to locations that are not affiliated with each other. Advise offices to please reconcile checks before depositing. Horizon has informed us there is no mechanism to correct this at this time, but they are looking into it.

Horizon Same Family, Different Fees Same Group Date DOS: Fee glitches loaded in claim processing system. New system rolling out in March.

Aetna – MultiPlan:

Expedited Agreement – no mention of how expedited or any details of how it works. Agreement states “provider accepts this Expedited Amount and agrees to reduce the liability of the Patient and the Payer. Provider agrees not to bill the patient, or financially responsible party, for the difference between the Billed Charge and the Expedited Amount...” Be careful of any hidden caveats in the proposal. Discussion about if * ADA will do re-credentialing analyses.

Refund/Audit Request Season:

If dentist participates with provider, overpayment must be returned. With any carrier, credentialing is critical for each dentist in office if expecting reimbursement as a participating provider (especially NJ Health and Medicaid plans). Use correct NPI number in both the “Treating Entity box” and “Billing Entity Box”.

MEDICAID AND ACCESS ISSUES:

Any Willing Provider: Medicare will implement “any willing provider” provisional credentialing to ease the access to care issue. It will allow docs who are willing to see Medicaid patients, treat them while they are being credentialed as the process can sometimes take up to 9 months.

Medicare Opt In/Opt Out Extension/ADA Fighting for Exemption: Deadline extended yet again to June 1, 2016. Backlog of application processing still exists (average wait time 4-5 months) encourage dentists to get applications in ASAP. ADA is once again proposing exemption for dentists, but until such time as it is passed – dentist must comply with requirements to opt-in/out.

LEGISLATIVE AND REGULATORY ISSUES:

PMP Program Update: Effective date was November 1, 2015. Still experiencing difficulties in gaining username and passwords. Many interpretations of regulations. NJDA's understanding at this time is if less than 30 day supply of Sched. II is prescribed – no need to access system.

Consumer Affairs Dispensing/Disposal “Project Medicine Drop”: Anyone who dispenses Sched. II in their office is required to hand the patient a flyer from the PMD campaign as to how and where to dispose of unused medications. This can be downloaded from our site or the NJ Dept. of Consumer Affairs.

Out of Network Issue: In hospital setting, dentist will not be paid full price if law goes into effect. Bill was killed. Legislation seeking to bring it back.

Horizon Omnia: It is a platform for health insurance. The plan was approved by DOBI and wholly owned by Horizon. Omnia is looking to buy up existing hospitals and make a large Network which offers benefits for “in-network” patients and providers. Currently being “re-looked” at as it is a potential game changer for healthcare and may have many negative aspects for patients/providers out of the Omnia network.

Federal Bill: Non-covered services bill – ERISA. HR323 Non-covered ser-

Continued on page 4

vices legislation is being discussed with regard to ERISA plans. Potentially has a positive implication for patients/providers in terms of accurate financial liability and responsibility being disclosed on EOB's.

OLD BUSINESS:

FQHC Visit Proposed Dates: NJDA is working with Senator's office to find mutually acceptable dates for an elective council visitation. Dates will be proposed as we work out details.

CDBP Future Meeting Dates: Reviewed meeting dates for 2016. It was necessary to change meeting date scheduled for May 4, 2016 to May 18, 2016.

EOB Reform (Oral): Discussed EOB reform with respect to Insured/Risk plans as well as Federal ERISA Plans. NJDA proposed simple electronic solution (an addition to carriers existing website) easily accessible to patients and offices as remedy for interim. Also, marketing attempt to promote/educate patients to visit site to define which type of plan they have. Will request specific language for patients to understand in layman's terms what the law means and the financial implications.

NEW BUSINESS:

United Concordia Periapicals policy revisited. PA's will not be paid and Dentist cannot charge if done on same date as periodic exam. Will reconsider reimbursement if claim is accompanied by clinical narrative (specific to the patient) as well as duplicates of films.

Delta USA - New Organization? Discussion on Delta's intentions to go national.

Bitewing Code (Dr. Dubowsky) Re-visit request for better code modification for vert. BW as carriers will still deny code when submitted. Dr Krantz will follow-up with ADA. My understanding is the code committee meets and votes on codes in March for the previous year. This would push back the modification request from NJDA until 2018. Will get clarification and re-visit this issue with accurate time-frame.

Unlock PPO.com Service: Evaluate participation contracts and fee schedules. They will do negotiations for you. Cost is approx. \$4,000.00. Charge per NPI #. Council members have used this service and feel it was worthwhile experience. Submitted fee charged is not fee paid by provider on claims. Proper claim submission should include your normal UCR every submission and the code that best describes what service you have provided. NEVER submit claims based on coverage guidelines, diagnosis and treat patient and report what you do with your normal UCR fees. That is data carriers use to formulate respective fee schedules per 3 digit zip code.

Delta Advisory Council request for NJDA CDB rep turned down by NJDA Board. Dr LaMorte feels the Rep position should go to the Secretary. Council feels strongly that one of our members should represent NJDA and/or at least feels the rep should attend our council meetings. Joan/Dr. Vitale will propose this at next NJDA Board.

Problem with benefit of claims between December/January. Some plans will pay benefits for services rendered in December with December benefit money – and some plans are paying it when received with January benefit money. Be aware the patient's benefits for this year may be used to pay claims with a date of service for the previous year if it was treatment in progress (i.e.: multiple visits for crown).

The next council meeting is rescheduled for May 18, 2016.

Membership- Dr. Genevieve Fernandes, Dr. Nima Mir-Madjlessi

A membership council meeting was held on February 22nd, 2016. The only issue that was discussed was the NJDA Faculty Ambassador proposal for all of the Faculty members of Rutgers School of Dental Medicine. After a very robust discussion, that particular proposal was rejected. However, the council decided to propose to the NJDA BOT, that all members who have a faculty position in any capacity, should be recognized by the NJDA, and that they will get access to the NJDA Monday morning email blasts. This proposal was decided on a Majority vote. We will wait on the decision of the NJDA BOT. Furthermore, Dr. Maxine Feinberg and Dr. Gregory La Morte will be invited to the membership council meeting to revisit the Faculty Ambassador proposal.

Peer Review- Dr. Sandy Goldstein

There was no new activity in peer review during the last month.

Committee Reports:

Corporate Sponsorship-Dr. Ira Rosen

I am pleased to announce that we have another new MCDS Corporate Sponsor. Solutionreach is joining MCDS as a Bronze Sponsor. At the March meeting, we will have 6 sponsors: ZimmerBiomet, Dentsply, Provident Bank, TechSpe-dient Networks, Acquadent Dental Laboratory and Solutionreach. The corporate sponsors allow us to provide member benefits at the highest level. Please "meet and greet" our sponsors at each meeting and see how each sponsor can help you in all aspects of your dental practice.

Mentor-Dr. Nima MirMadjlessi

Our bi-annual OSHA program that satisfies the OSHA standard on Occupational Exposure to Blood

Continued on page 5

MCDS Board of Trustees Report, continued from page 4

Borne Pathogens, which is required annually for dentists and staff, will be given on July 21st, 2016 at JFK Hospital in Edison NJ. Two CEU credits will be awarded to the dentists & staff members attending these 2-hour seminars. These seminars are available as a member benefit of MCDS. A very big “Thank You” to Dr. Devang Modi for arranging all our room accommodations for the MCDS-OSHA-Mentor programs at JFK Hospital in Edison, NJ. Please see the insert in this newsletter for additional information and registration for the Mentor program.

Membership Hospitality Committee- Dr. Genevieve Fernandes, Dr. Deborah Brown

Email blasts are being sent out by Dr. Genevieve Fernandes with reference to upcoming courses and holidays. Please visit our website for updated links and further details.

Hygiene Study Club- Dr. Alyssa Bernstein

The Central New Jersey Dental Hygiene [CNJDH] Study Club met on Wednesday, January 6, 2016 at the Crowne Plaza Hotel in Edison. The speaker was Tom Viola. Two CEU credits were awarded to the 24 hygienists that attended this meeting. The following CNJDH meeting will be on Wednesday March 9, 2016 the Crowne Plaza Hotel in Edison. The speaker will be Dr. James Albani and the topic will be, “Exploring new Horizons in Implant Dentistry; Materials and Methods.” Two CEU credits will be awarded for this seminar. This CNJDH study club is available to our hygienists as a Dentist-member benefit of MCDS. Please contact Marlene Glickman, our Executive Secretary for MCDS, at 732-764-MCDS(6237) for additional information and registration in advance for the program.

MCDS Study Club- Dr. Genevieve Fernandes, Dr. Nima Mir-Madjlessi

On February 17th, 2016 there was a presentation by Dr Scott Galkin - Invisalign Basics: What you need to know. It was a very well attended course, and we were able to have a nice discussion among our colleagues and friends. Our next presentation is going to be given on March 23rd, 2016 by Dr. Mohammed Erakat- Taking the mystery out of “Teeth in a Day”. Please look at the rest of the years’ schedule and registration form on the MCDS website. This is another reminder to all of our members to take advantage of this opportunity which is one of the many membership benefits.

New Business

The Executive Secretary Position was discussed and updates will be provided at our next board meeting.

The MCDS board and general meeting dates have been reserved at NJDA and Pines Manor.

Ideas for theme nights at Tuesday lectures (dress down day, team spirit, crazy colors, Halloween) were discussed by Dr. Modi.

Fun and games events for doctors, family and/or staff (comedy nights, cosmic bowling, escape rooms, picnic, cruise) were also discussed. Details to follow once finalized.

Respectfully Submitted, Dr. Genevieve Fernandes, Secretary



Total Patient Engagement

SOLUTIONREACH™
PATIENT RELATIONSHIP MANAGEMENT

Solutionreach is a cloud-based platform for revolutionizing healthcare, with a powerful array of tools to easily acquire, retain, educate and reactivate patients.

For more information contact:
Trupti Patel
(732) 586-5883
tjpatel@solutionreach.com

Highlights from the March Meeting



MCDS President Dr. Alyssa Bernstein and Education Coordinator Dr. Devang Modi with March Featured Speaker Dr. Scott Resnick.

acqua dent
DENTAL LABORATORY

A Full Service Dental Laboratory

- Personalized Service and Support
- Quality Products Made by Qualified Technicians
- Extensive Knowledge of Parts, Materials & Techniques
- Established Partner with Nobel, Straumann, Atlantis, and Zimmer Biomet
- State-of-the Art Facility Using Current Technology

1-888-912-2782

Middlesex County Dental Society

REGISTRATION FORM

MCDS Bi-Annual OSHA Seminar/Certification

THURSDAY JULY 21, 2016

Time: Registration: 6:00 PM Program: 6:30 - 8:30 PM

Place: JFK Hospital, Edison, NJ

Tuition: MCDS Member Dentists & Staff **\$25 per person** [member benefit]
NJDA Member Dentists & Staff **\$55 per person**
Non-MCDS/NJDA members/Staff **\$75 per person**
(payable to Middlesex County Dental Society)

This program will satisfy the OSHA standard on Occupational Exposure to Blood Borne Pathogens, which is **required annually for dentists and staff**. Each office person trained will receive certification that they have been properly instructed for this OSHA regulation on Infection Control.

Two CEU credits will be awarded to those attending this 2-hour seminar.

This seminar is available to our MCDS members as a

member benefit of MCDS

MCDS Member Dentists & Staff **\$25** @ # _____ = **Total \$** _____

NJDA Member Dentists & Staff **\$55** @ # _____ = **Total \$** _____

Non-MCDS/NJDA members/Staff **\$75** @ # _____ = **Total \$** _____

Please **REGISTER** as early as possible since this program tends to fill up quickly - Thank You

make CHECKS payable to: **MIDDLESEX COUNTY DENTAL SOCIETY**

Office Name

Office Address

Office phone # **Office fax #**

Name (Dentists & Staff attending) title

Mail and Return to:

MIDDLESEX COUNTY DENTAL SOCIETY

P.O. Box 7026 East Brunswick NJ 08816

MCDS OFFICE: (732) 764-6237 MCDS FAX: (732) 764-6200

NJDA Noteworthy News

- Term limits were approved by NJDA BOT. 7 years for councils, delegates, alternate delegates, Editor and Speaker of House. Will now go to NJDA HOD for approval. (Ed. note: Although approved by the Board, Richie Kahn was present at the meeting to publicly voice his dissent for term limits before the board voted).
- A subcommittee that is looking into NJDA Building renovations reported to the NJDA BOT after receiving multiple construction bids and having done a walk through with and received a proposal from an architectural firm. The NJDA BOT now faces the task of deciding whether to authorize a building 'facelift', a full blown renovation, or sell the building and relocate elsewhere. The board approved allocating funds to appraise the NJDA building to provide guidance in the decision making process.
- An 'Ambassador Program' for faculty at RSDM and NJ residency program attendings, that would provide certificates recognizing their contribution to the education of our professions future and some general NJDA communications without membership benefits, was approved by board. Students from the student component will offer suggestions to the membership council to strengthen the impact of this program and help recruit full time faculty to join NJDA.
- A Sub Committee regarding component advertizing and sponsorship that was put together to help weaker components with non dues revenue reported to the board. There was some dissent on allocation of NJDA resources for this purpose but the majority was supportive or neutral.
- Joan Monaco is putting together a seminar for future presentation on medical coding as we need to get more familiar with this topic as time goes forward.
- Another round of insurance company issues:
Horizon...every new CDT code on claims was kicked back as invalid. NJDA is working with Horizon to resolve and they have been very attentive. Delta...par providers renewal compliance feedback...now requiring portable oxygen tanks in waiting areas (practitioners do not think this is safe, especially in pediatric dental offices), assistance dogs available to patients (absurd mandates).
NJDA had a conference call with Cigna... they are re-introducing a rating system for par Drs...patients can rate you and you will be assigned a star rating based on patient feedback on your treatment and fees.
- Medicare opt in/opt out deadline was extended to Feb 2017 due to the assistance of the ADA. The ADA is working to get dentistry out of opt in/opt out.
- Joan has found a niche market of NJDA members or potential NJDA members, dentists not practicing or soon to be retired looking for career path guidance, who can use Joan as resource. She will be working on this as a membership recruitment and retention tool.
- OMNIA, Horizon's tiered health care plan has been big news lately in NJ and the evolution of healthcare across country. It is defining who will be in and out of network and the hospital and physician communities are up in arms. Horizon has cleaned house at the highest levels and hired some major private sector big guns in public and governmental affairs. It is likely preparing for a big public and governmental affairs fight. Dentistry is not involved for now, but our antennas have to be prepared for future. Jim Schulz predicts 12 to 24 months away most likely on dental front.
- DOBI has ruled that OMNIA is permissible even though there are no tier 1 hospital providers in Burlington County. If you need Labor and Delivery services and you live in Burlington County, you presently have to go out of county to the nearest Tier 1 provider to maximize your benefits.
- DOC ACT is a federal bill for non- covered services. NJDA will be lobbying for it at next WLC (Washington Leadership Conference).
- NJDA Annual Session (Garden State Expo in Princeton this May) numbers very good, lots of first time registrants, Mal-amed course a big draw.
- Henry Schein is looking to expand the GKAS program and wants to partner with NJAAP and NJDA and the NJ Oral Health Coalition over a 3 year program to render one day care and then find a dental and medical home for the underserved. The launch would begin in 2017 with only 2 regional locations, Burlington Co. College and Rutgers Newark.
- Resource day for 2016 will be Sept 28th.
- NJDA staff will be invited to the President's Dinner Dance this year.

Middlesex County Dental Society Study Club

REGISTRATION FORM

1. ☐ October 7, 2015

MRS JOAN MONACO-Dental Insurance Overview for 2014-2015

2. ☐ November 4, 2015

DR. MAYA PRABHU- Endodontic Trauma: A Systematic Review

3. ☐ December 16, 2015

DR. NAINESH DESAI-A Review of Implant Supported
Overdentures

4. ☐ January 13, 2016

DR. NIMA MIRMADJLESSI- Periodontal Diagnosis, Treatment
Planning and Treatment Modalities

5. ☐ February 17, 2016

DR. SCOTT D. GALKIN- Invisalign Basics :What you need to
know

6. ☐ March 23, 2016

DR. MOHAMMED ERAKAT- Taking The Mystery out of " Teeth
In A Day"

7. ☐ April 13, 2016

DR. CONSTANTINE SIMOS- Oral Surgery In A General Practice

Time: Registration: 6:00 PM Program: 6:30 - 8:30 PM

Place: NJDA Building, North Brunswick, NJ

Tuition: This seminar is only available to our members as a member benefit of MCDS

Office Name

Office Address

Office phone # **Office fax #**

Name (Dentists & Staff attending) title

Mail and Return to:

MIDDLESEX COUNTY DENTAL SOCIETY P.O. Box 7026 East Brunswick NJ 08816

MCDS OFFICE: (732) 764-6237 MCDS FAX: (732) 764-6200

Your patients count on you to keep them healthy.

Count on us for your financial health.

At Provident Bank, we understand that healthcare businesses have unique banking needs. Our local healthcare lenders customize lending solutions and provide fast financing for all types of medical practices, partnerships, and corporations.

- Equipment financing/lines of credit
- Practice buy-in and buy-out loans
- Up to 85% loan-to-value for commercial mortgages

ProvidentNJ.com



John Bolich, SVP • john.bolich@providentnj.com • 973.656.2441
Mark Wrobel, Relationship Manager • mark.wrobel@providentnj.com • 973.644.5409
Pat Grazioso, VP/Business Development Officer • patricia.grazioso@providentnj.com • 848.200.5161



87 branches in NJ & PA to serve you.

Call our commercial healthcare lender today!



TechSpedient Networks

Technology Consulting that gets results

Start Saving on Your Telecom with Techspedient

Save up to 50% off your current phone charges with

Unlimited Local and Nationwide Long Distance

FEATURES

- | | | | |
|---------------------------|----------------------|---------------------------|-------------------------|
| * Online PBX Controls | * Multi-Site Support | * Detailed Call Reporting | * Voicemail to E-mail |
| * Time-Based Routing | * Find Me/Follow me | * Auto Attendants | * Automated Directory |
| * Custom Music/Message | * Custom Greetings | * Music on Hold | * Voicemail |
| * Flexible Routing | * Ring Groups | * Call Queues | * Conferencing (3-way) |
| * Conference Bridge | * Dial by Name | * Intercom | * Hosted Call Recording |
| * Call Waiting | * Call Forwarding | * Call Transfer | * Speed Dial |
| * Call Logs | * Password Protected | * Remote Access | * Message Waiting |
| * Name & Number Caller ID | * Simultaneous Ring | * Paging | * Call Parking |

Call Now 609-309-9833
www.techspedient.com

DENTSPLY
CAULK

CEMENT CLEAN-UP IS A SNAP.



Benefit from the speed of tack curing
without the stress of over curing.
Visit www.CalibraCement.com

Data on file. ©2015 DENTSPLY International. All rights reserved.

For Dental Use Only

GOLD METAL PERFORMANCE

- EXPERIENCE THE BRILLIANCE -

wave • one[®]
GOLD

PROTAPER[®]
Gold

- Increased Efficiency
- Reduced Cyclic Fatigue
- Greater Flexibility

1-800-662-1202
www.Dentsply.com

DENTSPLY
TULSA DENTAL SPECIALTIES

©DENTSPLY International, Inc. ADGMP2 Rev.1 12/15



At Benco Dental, we're proud to offer dentists more equipment and supply options than any national dental company. Our mission is to provide dentists with everything they need to achieve their goals.

That's the Benco Difference.



We deliver success smile after smile.®

BENCO.COM • 1.800.GO.BENCO

Kuwata Pan Dent

**The Laboratory
Dentists Trust**



877-377-4455

www.kuwatapandent.com

Introducing the **3i T3 IMPLANT**™

Preservation By Design®

- Contemporary hybrid surface design with a multi-level surface topography
- Integrated platform switching with as little as 0.37mm of bone recession*¹
- Designed to reduce microleakage through exacting interface tolerances and maximized clamping forces

For more information, please contact your local BIOMET 3i Sales Representative today!
In the USA: 1-888-800-8045, Outside the USA: +1-561-776-6700
Or visit us online at www.biomet3i.com



¹ Östman PO¹, Wennerberg A, Albrektsson T. Immediate Occlusal Loading Of NanoTite™ PREVAIL® Implants: A Prospective 1-Year Clinical And Radiographic Study. Clin Implant Dent Relat Res. 2010 Mar;12(1):39-47. n = 102.

¹Dr. Östman has a financial relationship with BIOMET 3i LLC resulting from speaking engagements, consulting engagements and other retained services.

Reference 1 discusses BIOMET 3i PREVAIL Implants with an integrated platform switching design, which is also incorporated into the 3i T3® Implant.

*0.37mm bone recession not typical of all cases.

For additional product information, including indications, contraindications, warnings, precautions, and potential adverse effects, see the product package insert and the BIOMET 3i Website.

3i T3, Preservation By Design and PREVAIL are registered trademarks and 3i T3 Implant design, NanoTite and Providing Solutions - One Patient At A Time are trademarks of BIOMET 3i LLC. ©2013 BIOMET 3i LLC.

All trademarks herein are the property of BIOMET 3i LLC unless otherwise indicated. This material is intended for clinicians only and is NOT intended for patient distribution. This material is not to be redistributed, duplicated, or disclosed without the express written consent of BIOMET 3i.

AFTCO

TRANSITION CONSULTANTS
Since 1968

Call today for a
FREE PRACTICE APPRAISAL
(\$5,000 value)

We are pleased to announce...

Vikas Gupta, D.D.S.

Tejal Patel, D.M.D.

have acquired the practice of

Mehru Bhatia, D.D.S.

Union, New Jersey

*We are pleased to have represented
all parties in this transition.*



Middlesex County Dental Society Councils and Committees

– NJDA Council Representatives –

Richard Kahn.....	ADA Delegate	828-6622	Genevieve Fernandes	Membership Co-Chair.....	613-1931
Daniel Krantz	ADA Alternate Delegate	469-8083	Nima Mir Madjlessi ..	Membership Co-Chair.....	651-8470
Mark Vitale.....	NJDPAC	494-7575	Sanjeev Satwah.....	New Dentists	422-7777
Nainesh Desai.....	Annual Session	254-2550	Mitch Weiner	NJDA State Trustee	279-4900
Devang Modi.....	Dental Benefits Co-Chair	873-4122	Peter DeSciscio.....	NJDA Alt. State Trustee	826-1530
Antoinette Tauk	Dental Benefits Co-Chair	940-0092	Sandy Goldstein	Peer Review.....	442-0037
Mitch Weiner	Governmental/Public Affairs.....	297-4900	Constantine Simos.....	Relief	247-8083
Mark Schambra	Judicial Council.....	846-6366			

– MCDS Committee Chairpeople and Members at Large –

Ira Rosen.....	Budget and Finance	422-7440	Alyssa Bernstein.....	Hygiene Study Club	388-3100
Cavan Brunsden	Children's Dental Health	679-2323	Genevieve Fernandes	Membership Hospitality.....	613-1931
Mark Schambra	Continuing Education.....	846-6366	Nima Mir Madjlessi ..	Mentor	651-8470
Ira Rosen.....	Corporate Sponsorship	422-7440	Cavan Brunsden	Special Olympics.....	679-2323
Marlene Glickman.....	Dental Shadowing	764-6237			

MCDS Officers

Emeritus Editor:	Dr. Theodore Symanski	(1898-1998)
News./Web Ed.:	Dr. Robert Silverstein	732-846-8686
Facebook Co-Editor:	Dr. Elisa Marantz	609-924-0796
Facebook Co-Editor	Dr. Deborah Brown	973-563-3700
President:	Dr. Alyssa Bernstein	732-388-3100
President Elect:	Dr. Devang Modi	732-873-4122
Vice President:	Dr. Amit Vora	732-494-2444
Treasurer:	Dr. Sanjeev Satwah	732-422-7777
Secretary:	Dr. Genevieve Fernandes	732-613-1931
Ed. Coordinator:	Dr. Devang Modi	732-873-4122

MCDS Executive Secretary:

Marlene Glickman

P.O. Box 7026, East Brunswick, NJ 08816

732-764-MCDS (6237)

732-764-6200 (Fax)



Middlesex County Dental Society

Full Day CE Program 5 CEUs

Dr. Alan A. Boghosian

"Contemporary and Classic Restorative Materials: Achieving Predictable Clinical Success"

Open to Doctors Only — Wednesday, April 20, 2016

7:30am - 8:30am Registration and Full Breakfast

8:30am - 11:00am Lecture

11:00am - 11:30am Coffee Break

11:30am - 2:00pm Lecture



Dr. Alan A. Boghosian is a Clinical Associate Professor in the Department of Otolaryngology-Head and Neck Surgery, Division of Dentistry at Northwestern University's Feinberg School of Medicine where he coordinates laboratory and clinical research investigations. Dr. Boghosian maintains a private practice in downtown Chicago devoted primarily to restorative dentistry. He has authored numerous publications and has lectured internationally on the subjects of dental materials and restorative procedures. Dr. Boghosian is a member of the International Association of Dental Research and a Fellow in the American College of Dentists and Academy of Dental Materials. He formerly was chairman of the working group on materials, instruments and equipment of the Council on Scientific Affairs of the American Dental Association and currently serves as a consultant to the council.

New materials and techniques are introduced on a daily basis. Many restorative materials exist today that were not deemed possible a decade ago as a result of new discoveries. However, the clinical performances of some contemporary materials offered today are not as efficacious as those released 10 years ago. This presentation will compare the advantages and benefits of proven classic materials and techniques to that of the latest products. The morning session will review a variety of the materials and techniques used in fixed prosthodontic procedures. Adhesion and composite restorative dentistry will be the focus of the afternoon program.

Amongst the topics to be presented are:

- Restoration of the endodontically treated tooth
- Predictable pre-impression soft tissue management
- Review of adhesive systems which include laboratory and clinical trial results
- Physical properties relating to the clinical usage of impression materials
- Altering the surface characteristics to achieve consistent perfect impressions
- Adhesive systems and adhesive restorable materials
- Optimal methods for finishing and polishing composite materials
- Latest improvements in impression materials

Sponsored by



Registration Form

Doctor's Name (Last) (First)

Address

City State Zip

Office Telephone Number Fax Number

Registration Fees

Dentists:

MCDS Members/Residents: \$75 / \$100 ea*

NJDA Members (other than above) \$100 / \$125 ea*

NJDA Non-Members: \$150 / \$175 ea*

Total Enclosed: \$

* Early/Late registration cutoff date: March 1, 2016

Register Online at www.MCDSofNJ.org
and Pay by Credit Card

Checks Payable to MCDS (Payment must accompany registration)

Mail to: Middlesex County Dental Society
P.O. Box 7026, East Brunswick, NJ 08816

For further information call 732-764-MCDS (6237) or visit
www.MCDSofNJ.org

To register more than one dentist for your office, please use
copies of this form, or register online at www.MCDSofNJ.org

Program to be held at the Pines Manor in Edison, NJ

DENTSPLY INTERNATIONAL is an ADA/CERP recognized provider. ADA CERP is a service of the American Dental Association to assist dental professionals in identifying quality providers of continuing dental education. ADA CERP does not approve or endorse individual courses or instructors, nor does it imply acceptance of credit hours by boards of dentistry. DENTSPLY designates this activity for 5 continuing education credits. Concerns or complaints about a CE provider may be directed to the provider or to ADA CERP at www.ada.org/cerp. DENTSPLY is also an AGD approved PACE provider (208218) for FAGD/MAGD Credit. Acceptance period 05/2014 – 06/2018



GARDEN STATE
DENTAL
CONFERENCE
& EXPO



REGISTRATION IS OPEN!
May 6th & 7th
at the Princeton Marriott, Princeton NJ

OUR CO-HOSTS:

NJDHA
and
NJDA



Featured Speaker

Dr. Stanley Malamed

Presenting two half day courses:

- Drugs, Death & Dentistry
- Medical Emergencies



VISIT NJDA.ORG TO REGISTER

Pre-registration closes on April 25th
Registration packets - to be picked up On-Site

#NJDADC

Pictures of Our Sponsors at the March General Meeting

