

General Meetings and CE 2007

Program Chairperson

Dr. Robert Ashmen

Sy Symanski Memorial Lecture

April 17, 2007

Dr. Susan Calderbank

“Oral Complications of Cancer Therapies: Diagnosis, Prevention, Treatment”

April 18, 2007

Drs. Frank Lauciello and
Dr. Dean Vafiadis

“Overdentures and Implant Supported Removable Prosthetics”

May 15, 2007

STAFF NIGHT



May 17, 2007

Annual OSHA Certification

The Dental Newsletter



www.MCDSofNJ.org

A Publication of the Middlesex County Dental Society

President's Message ... Robert Silverstein



What a Stressful Day, part 3 of 3

The “*why* I think stressful thoughts” is beyond the scope of this forum (the answer to this question is specific to you, and knowing “*why*” gives you the most power). However, this month I will talk about one thing you can *do* when you feel stress.

One of the most frequent ways we create stress is from “shoulding” on someone or some situation. “Mrs. X should be more understanding.” “The insurance company should not be asking me to return money.” “She should have closed the window.” The reality of it is that she didn’t close the window. Should she have? No. How do I know this? Because she didn’t. Your thoughts surrounding this fight against reality are what create the stressful feeling in your body. Look at the situa-

Continued on page 2

Please register your email address with us!

If you have not done so already, go to our web site and register under the “Membership Info” link.

GENERAL MEETING – Tuesday, April 17, 2007

THE PINES Route 27 • Edison, NJ

Registration and hors d'oeuvres 6:00
Business Meeting 6:45
Dinner & Speaker 7:00

“Oral Complications of Cancer Therapies: Diagnosis, Prevention, Treatment”

Featured Speaker: Dr. Susan Calderbank



Dr. Susan Calderbank is currently in private practice Greenville, PA. She is a staff dentist at the University of Pittsburgh Medical Center, and an associate professor at the University of Pittsburgh School of Dental Medicine. She is currently the Chair of the Pennsylvania State Dental Board and a chief examiner for the Northeast Regional Board of Dental Examiners. Dr. Calderbank holds fellowships in the Pierre Fauchard Society, the International College of Dentists and the American College of Dentists. In April of 2003, Dr. Calderbank received the Pennsylvania Dental Association’s Special Public Service Award in recognition of her commitment to raising awareness of the Oral Complication of Cancer Therapies. She has lectured extensively on this topic both nationally and internationally.

Today, every three minutes, someone is diagnosed with cancer. Oral complications resulting from anticancer therapies can significantly affect morbidity, the patient’s tolerance of treatment and their quality of life. Involving the entire dental team in the management of the cancer patient has been a recommendation of the NIH for over 10 years. This course is designated to provide the information that will enable you to effectively give treatment to these medically compromised patients. Topics will include: Acute and chronic treatment induced oral complications (•Mucositis •Radiation Caries •Salivary gland dysfunction •Bacterial, fungal and viral infections) Management and treatment of these patients (•Analyzing blood studies •Timing extractions and dental care •Prevention of mucositis •Treatment Rinses) Caring for your patients in these circumstances requires confidence, knowledge and compassion. This course will give you all three!

MCDS Board of Trustees Report

-3/13/07-

Attendance: Ashmen, Brunsdn, Chustekie, Courey, Fahsbender, Galkin, Glickman, Krantz, Leizer, Nandra, Prabhu, Rosen, Savage, Silverstein, Simos, Stein, Villa, Vitale, Ziemba, Marlene Glickman (Executive Secretary)

Acceptance of Minutes-vote unanimous.

President's Report-Bob Silverstein

We received an application to renew our AGD status, and I will be filling this out over the next few weeks. It is due by December of this year.

Treasurer's Report-Scott Galkin

See full report on page 3.

Website Editor's Report-Bob Silverstein

I recently discovered that the company that hosts our site, Valuweb, offers a better hosting plan than we are currently receiving for a lower price (12.20/mo vs. 16.95/mo). I will be switching over to the improved plan on 3/14, and this requires that the site be down for about 72 hours.

Program Chairperson's Report-Bob Ashmen

The Kois lecture was a success and had 140 registrants. Our speaker for this month's meeting will be Dr. Irv Lubis, speaking on marketing cosmetic, regenerative, and implant dentistry. Also, the final full-day lecture, featuring Dr. Frank Lauciello and Dr. Dean Vafiadis, will be on 4/18/07 at the Pines Manor (registration begins at 8:00 am).

Give Kids a Smile-Cavan Brunsdn

The GKAS program was a success. Approximately \$750,000 worth of dentistry was done on 3000 children. The Program received a great deal of media coverage including TV time. Apart from the dental school and its auxiliary sites, a great number of private practices reached out to underserved kids as well.

NJDA Council Reports:

Annal Session-Araceli Ziemba

Pre registration for the Annual Convention at Atlantic City is strongly encouraged to avoid a \$25 on site registration penalty. Please go to www.NJDA.org for information on the Annual session.

Children's Dental Health Month-Cavan Brunsdn

All the schools of Middlesex County were invited to participate in the Annual Poster Contest. The prizewinners were judged locally at their schools and awarded gift certificates. Reports are still to come in.

Dental Benefits-Mark Vitale

See the Council on Dental Benefits report on page 8.

Membership-Scott Galkin

The membership committee will be hosting a continuing education program entitled "After Dental School 101: What Do I Do Now?" This program was originally given as part of the NJDA's weekend study club in December 2006. Three of the presenters at his program will be MCDS members; Drs. Cavan Brunsdn, Hugh Habas, and Mitch Weiner. This program will be cosponsored by AFTCO, dental practice consultants and Mid-Atlantic Insurance Resources, a provider of all types of insurance for dentists and dental practices. Kim Iannotte of AFTCO will be giving a short presentation as well. This program will be held on Thursday, May 3rd, starting at 6:00 p.m. at the NJDA headquarters in North Brunswick, NJ. The program will be given at no cost to our newer and younger mem-

tion where the insurance company requested that you return money to them. Here is what resistant thoughts look like: "They shouldn't be asking me for money back; I didn't do anything wrong; there those !@%#@ insurance companies go again." These thoughts are creating drama around the situation, serve to keep you in a stressful place and keep you stuck in the problem. This is what he meant when Einstein said, "We can't solve problems by using the same kind of thinking we used when we created them."

How do you move towards peace in these situations? Give up your resistance to what is. When you feel stress coming on, look for the thought that is causing it, and recognize it for the lie that it is. Only then will you be able to find a peaceful solution to the problem. Non-resistant thoughts: "They are asking for money back. OK. I'm going to call Art to find out what my options are." Now I have the power; I am coming from a peaceful place. The reality of it is that they did ask for you to return money. Either you are going to wind up giving it to them or not. It is your choice to either be miserable along the way or not.

Become aware of your thoughts throughout your practice day. Thoughts are like seeds. What kind of plants will you sow? Cultivate the weeds, or choose flowers to grow. It's your choice.



The **Dental Newsletter**

A Publication of the Middlesex County Dental Society

Published at the office of Dr. Robert Silverstein

www.MCDSofNJ.org login: mcds

password: sy

Detailed Treasurer's Report
February 28, 2007
Scott Galkin, DMD

	(1/31/07-2/28/07)	
Checking	5,888.32	8,002.90
Savings	54,249.23	39,389.14
CD (5.25%)	25,000.00	25,000.00
	(matures 3/16/07)	
TOTAL:	85,137.55	72,392.04

P&L STATEMENT CHECKING ACCOUNT

	(1/31/07-2/28/07)	
INCOME		
CONT. EDUC.	3,935.00	
CORP SPON-meetings	850.00	
CORP SPON-	1.84	
MENTOR COMM.	110.00	
TOTAL INCOME	6,936.84	

EXPENSES

AUDIOVISUAL EQUIP.	1,093.85	
CONT. EDUC.-EXP	16,034.40	
DINNERMEETINGS	650.00	
DUES REFUND	150.00	
EXEC. COMM. DINNER	277.79	
EXECUTIVE SECRETARY	594.00	
MENTOR COMM.	29.70	
NAME BADGES	103.98	
NEWSLETTER	690.39	
OFFICE SUPPLIES	52.00	
POSTAGE	4.00	
SECRETARIAL	27.80	
TELEPHONE	114.35	
TOTAL EXPENSES	19,822.26	
TRANSFERS		
From Savings	15,000.00	
TOTAL TRANSFERS	15,000.00	
OVERALL TOTAL	2,114.58	

P&L SAVINGS ACCOUNT

	(1/31/07-2/28/07)	
INCOME		
INTEREST	139.91	
TOTAL INCOME	139.91	
TRANSFERS		
To Checking	-15,000.00	
TOTAL TRANSFERS	-15,000.00	
OVERALL TOTAL	-14,860.09	

MCDS member seeking part-time associate position in and around Woodbridge, NJ area.

Please contact:

Sumathi Chandrashekar, DMD

Phone: 607-341-1172(Cell)

email: chandrasumathi

@yahoo.com

Dental office

space available for rent to a SPECIALIST only.

Office is modern and fully equipped with 3 operatories available Mon., Wed., and Thurs.

Please call Dr.

Modi at 201-679-0262

MCDS Board of Trustees Report

Continued from page 2

bers due to the generosity of the sponsors previously mentioned. The inaugural MCDS new member study club will have their next meeting on Thursday, March 29th. A second study club will be formed since the current club is to capacity. If you are interested please contact our executive secretary, Marlene Glickman at 732-238-1255.

MCDS Study Club Subcommittee Report-Ethan Glickman

The next meeting of the MCDS Study Club will be on Thursday, March 29, 2007. We will be meeting on the main level of the Clarion Hotel on Rte 27, Edison, NJ. This is our 5th meeting of 23 MCDS members. The format is a dinner meeting [each member attending pays for their own meal], starting at 6:30 PM, in a roundtable discussion group. We have had four very animated and enjoyable meetings. The plan is to start a new MCDS Study Club [2] as new MCDS members join the group so that we can have viable group discussions at each meeting in this round table format. We discuss cases that our members are actively treating and share information on everything from starting a dental practice, associating or retirement concepts with everything in between that is informational and practical in running a quality and efficient dental practice. Please consider joining your fellow colleagues in this new type of Study Club at MCDS.

This is a very valuable member benefit for all our members of MCDS. Please contact Marlene Glickman, our Executive Secretary, at 732-238-1255 for additional information and registration in advance.

Peer Review-John Fahsbender, Mark Vitale

The committee is mediating two cases at the present time

Committee Reports:

Corporate Sponsorship-Constantine Simos

The March monthly meeting will be sponsored By Innova Dental Implant Systems and Listerine (Pfizer Pharmaceutical Company). The April meeting will be sponsored by Smith Barney Financial and Colgate.

Mentor-Ethan Glickman

Our next program satisfies the OSHA standard on Occupational Exposure to Blood Borne Pathogens, which is required annually for dentists and staff, will be given on **May 17, 2007, Thursday; 6:30 - 8:30PM**. Each office person trained will receive certification that they have been properly instructed for this OSHA regulation on Infection Control. **Two CEU credits** will be awarded to those attending this 2-hour seminar. This seminar is available to our members for **\$15/pp as a member benefit of MCDS**. See the OSHA insert in this Newsletter for additional information and registration. A big "Thank You" to Dr. Joe Fertig for arranging all our room accommodations for the MCDS-OSHA

Continued on page 10



MCDS Program Chairperson Dr. Robert Ashmen (L) and MCDS President Dr. Robert Silverstein (R) welcome Dr. John Kois to New Jersey. Dr. Kois presented a full day lecture on March 9th on Interdisciplinary Treatment Planning.

Middlesex County Dental Society

Full Day CE Programs 7 CEUs Each

Drs. Frank Lauciello and Dr. Dean Vafiadis

Overdentures and Implant Supported Removable Prosthetics

Sponsored by Excel Berger Lab Wednesday, April 18, 2007 8:30am-4:30pm

Finding a simple and predictable method of producing partial and complete dentures is necessary to satisfy the heightened expectations of today's busy and demanding patient. Fortunately, new product technology and procedures are now available. Join us for an informative program full of practical and simple steps that can give you consistent results for your partial and complete dentures. Learn how to provide quality dentures in fewer appointments with better fit, function, and esthetics than ever before so that you too can join The Removable Revolution!

Cathy Jameson, Ph. D.

New Course!!! ->Building Your Practice the Old-Fashioned Way: One Patient at a Time

Wednesday, September 19, 2007 8:30am-4:30pm

How can you continue to move upward with your practice's productivity and profitability? How can you get your patient base to grow? How can you keep patients in your practice and what does it take to get them to send referrals? This is the art and skill of Old-Fashioned practice building: One Patient at a Time!

Cathy Jameson will teach you the tried and true skill of practice-building through basic techniques and cutting edge strategies of customer service. If you want to fill your practice with a satisfied, loyal and active patient-base, then this course is for you!

Registration Form

Registration Fees: (Please check appropriate boxes)

Doctor's Name (Last) (First)

Address

City State Zip

Office Telephone Number Fax Number

Non-Dentist Staff Members (circle course dates attending):

4/18 9/19

Name _____
4/18 9/19

Name _____
4/18 9/19

Name _____
4/18 9/19

Name _____
4/18 9/19

Name _____
4/18 9/19

Name _____
4/18 9/19

Name _____

MCDS Members/Residents:

- April 18th course\$65 ea
- September 19th course\$50 ea*
- * (after 7/1/07 this course will be \$65 each)

NJDA Members (non-MCDS):

- April 18th course\$100 ea
- September 19th course\$85 ea**
- ** (after 7/1/07 this course will be \$100 each)

NJDA Non-Members:

- April 18th course\$225 ea
- September 19th course\$175 ea***
- *** (after 7/1/07 this course will be \$225 each)

Total number of Non-dentist staff members:
(\$45 per staff member per course) _____

Total Enclosed: \$ _____

Office staff are invited to both courses

Please copy this form to register additional doctors or staff from your office

Checks Payable to MCDS (Payment must accompany registration)

Mail to: Middlesex County Dental Society, P.O. Box 7026, East Brunswick, NJ 08816

All programs to take place at the Pines Manor in Edison, NJ

Registration for all courses starts at 8:00 a.m.

Continental Breakfast and Lunch Included

For further information call 732-238-1255



PRESENTS

“UPDATE ON BISPHOSPHONATE—RELATED OSTEONECROSIS INCLUDING ORAL HEALTH AND THE CANCER PATIENT”

Presenters:

♦ **Sidney B. Eisig, DDS**, George Guttman Professor of Craniofacial Surgery; Chairman, Section of Hospital Dentistry; Director, Division of Oral & Maxillofacial Surgery; Chief of Dental Service, New York Presbyterian Hospital

♦ **Regina Landesberg, DMD, PhD**, Associate Professor of Clinical Dentistry, Division of Oral and Maxillofacial Surgery, New York Presbyterian Hospital

COURSE OVERVIEW

Dental treatment of the cancer patient has become increasingly complex with the introduction of new chemotherapeutic agents. It has been long recognized that head and neck cancer patients require comprehensive dental care to prevent complications such as osteoradionecrosis. Bisphosphonates, most commonly used to treat osteoporosis, have recently been added to chemotherapeutic regimens of patients with metastatic, bone disease. These medications have been associated with osteonecrosis of the jaw in a small percentage of the patients.

Bisphosphonate—related osteonecrosis is an emerging complication that has affected patients who are receiving bisphosphonate treatment for osteoporosis and metastatic bone cancer. This presentation will review the diagnosis, staging and management of this new disease process.

COURSE OBJECTIVES

- To become familiar with chemotherapeutic agents and oral health
- To discuss radiation therapy to the head and neck
- To understand the uses of bisphosphonates in benign and malignant diseases
- To discuss the pharmacology of these agents
- To understand the recommended preventative and treatment protocols in patients with oral complications of chemotherapy and bisphosphonate use

Wednesday, May, 2, 2007

8:00 AM **Registration & Breakfast**
 9:00 AM **Course Begins Promptly**
 12:00 PM **Conclusion**
 CE Credit: **3 hours**
 Location: **Pines Manor**
2085 Route 27
Edison, NJ 08817
(732) 287-2222
 Course Fee: **\$ 85 pp / NJDA Member**
\$150 pp / Non-Member

**Register Early – Limited Seating
Pre-Registration ONLY (no On-Site)**

PAYMENT & ATTENDEE INFORMATION

Name: _____

ADA# _____

Address _____

City/State/Zip _____

Phone _____

Fax _____

Please make check payable to: NJDA

AMEX VISA MC

Cardholder Name _____

(please print)

Card # _____

Exp. Date _____

Signature _____

**REGISTRATION DEADLINE
APRIL 23, 2007**

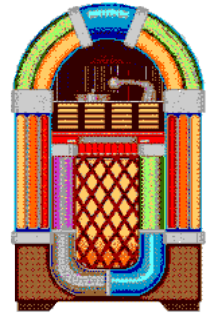
**FAX TO: (732) 821-1082
MAIL TO: NJDA, One Dental Plaza
North Brunswick, NJ 08902
ATTN: Ricky Dibofsky**

Staff Night — 50's Sock Hop!

Tuesday, May 15, 2007



6:00–6:30 Cocktails
 6:30–9:30 Entertainment, Dinner and Door Prizes



A SUPER fun-filled evening of entertainment for both doctors and staff. Discount for Early Registration!!! This event is provided for ALL members, regardless of whether they bring staff members or not. In the best interest of proper organization, based upon the large turnout of this event in the past, preregistration will be a must!! A financial incentive will be provided to encourage prompt return of reservations.

MCDS STAFF NIGHT REGISTRATION FORM

Cut-out and send check for total payable to MCDS to:
 Middlesex County Dental Society, P.O. Box 7026, East Brunswick, NJ 08816



Doctor's Name: _____
 Names of Staff _____
 Members: _____

MCDS Member Dentists — **No Charge** Staff: \$49/Person until 4/27 \$64/Person after 4/27
 Total # of Staff Attending: _____ Total Remittance: _____ Includes Open Bar

MCDS Elections 2007–2008

The following slate was approved by a majority vote of our membership at the meeting on 3/20/07:

MCDS OFFICERS

President - Elect Mark Vitale
 Vice - President Scott Galkin
 Treasurer Bob Ashmen
 Secretary Maya Prabhu

ADA DELEGATE

Peter Clemente

ADA ALTERNATE DELEGATE

Daniel Krantz

NJDA TRUSTEE

Nancy Villa

NJDA ALTERNATE TRUSTEE

Mitch Weiner

NJDA DELEGATES

James Courey (Chair) George McLaughlin
 Cavan Brunsten Robert Ashmen
 Peter DeSciscio Robert Silverstein

Mark Vitale Arnold Rosenheck
 Richard Kahn Scott Galkin
 Daniel Krantz Constantine Simos
 Joel Leizer Maya Prabhu

NJDA ALT. DELEGATES

Arpan Nandra Wael Ibrahim
 Jason Wasserman Ira Rosen
 Joseph Fertig Stephen Lawson
 Mitch Weiner Mark Schambra

Araceli Ziemba

APPOINTMENTS AND SUCCESSION

ADPAC

Mark Vitale
 Program Chairperson
 Constantine Simos

PRESIDENT

James Courey

Middlesex County Dental Society

REGISTRATION FORM

MCDS Annual OSHA Seminar/Certification

THURSDAY MAY 17, 2007

Time: Registration: 6:00 pm Program: 6:30 - 8:30 pm

Place: St. Peters Medical Center, New Brunswick, NJ

Tuition: MCDS Member Dentists & Staff **\$15 per person** [member benefit]
Non-member Dentists \$65
(payable to Middlesex County Dental Society)

This program will satisfy the OSHA standard on Occupational Exposure to Blood Borne Pathogens, which is **required annually for dentists and staff**. Each office person trained will receive certification that they have been properly instructed for this OSHA regulation on Infection Control. **Two CEU credits** will be awarded to those attending this 2-hour seminar. This seminar is available to our members as a **member benefit of MCDS**

THURSDAY MAY 17, 2007 \$15 @ # _____ = Total \$ _____

Please REGISTER by May 10, 2007

make CHECKS payable to: MIDDLESEX COUNTY DENTAL SOCIETY

Office Name

Office Address

Office phone # **Office fax #**.....
Name (Dentists & Staff attending) title

Mail and Return to:
MIDDLESEX COUNTY DENTAL SOCIETY
P.O. Box 7026 East Brunswick NJ 08816

MCDS OFFICE: (732) 238-1255 MCDS FAX: (732) 390-2332

Council on Dental Benefits

- CRP Statistics was reviewed by the council with cumulative statistics from January 1, 2006 through December 31, 2006 indicating a total of 118 complaints submitted to NJDA for the year. Of that number, NJDA successfully resolved 62, 22 were for data purposes, 8 were not resolvable, and 26 are still pending. The council also discussed common contract exclusions and limitations (e.g., treatment of a family member), and the fact that this type of complaint cannot be resolved by NJDA, but must be pursued by the beneficiary/group through an amendment to the group policy.
 - ADA Report on Pay for Performance Dentistry: The council discussed, the report to the ADA House of Delegates on “pay for performance”, which included recommended guidelines for these programs if implemented by dental care plans. While “pay for performance” is the current trend for Medicare and other types of medical plans, there have only been a few incentive based dental projects, which have been implemented by Delta plans in Minnesota, Rhode Island and Colorado, none of which related to quality of care but seemed to be focused on costs. In order for quality-based pay for performance programs to be developed for dentistry, credible quality guidelines must be established.
 - Letter to DOBI concerning Carrier Refund Requests: The council discussed, NJDA’s letter to the Department of Banking and Insurance that requested an opinion on Horizon’s practice of recouping money paid in error to a non-participating practitioner by withholding monies due from unrelated patients’ claims. To support its position, Horizon is relying on a provision of the recently enacted Health Claims Authorization Processing and Payment Act, which was actually intended to limit carriers’ ability to withhold monies. Staff will keep the council updated on this issue when the Department’s response is received.
 - Institute for Oral Health: The council reviewed a press release announcing the formation of the “Institute for Oral Health”, intended to “accelerate the development and adoption of progressive treatment guidelines and delivery methods for healthcare policy makers, the dental profession and the public.” Said to be a landmark effort to bring together academia, dental research, public health, commercial dental carriers and purchasers to “advance how dental care is delivered”, the initial funding for the institute was provided through a grant from Washington Dental Service Plan (Delta).
 - Carrier Response to Top Concerns of Dentists: The council reviewed an ADA report of dentists’ most frequent complaints concerning dental plans, together with the insurance industry perspective. Some of the issues outlined in the report dealt with claim denials for certain periodontal procedures as well as core buildups. Staff reported that her contacts with dental offices seem to indicate that it is increasingly difficult to obtain reimbursement for a core buildup, despite documentation, with many carriers determining that it is “part of the crown procedure.”
 - Revisions to Delta Dental ByLaws and Rules: The council reviewed Delta Dental Plan’s December 2006 newsletter, which served as formal notice to Delta participating dentists of revisions to its Bylaws and Participating Dentist Rules. Changes and additions include (but are not limited to) eliminating the “UCR” terminology in favor of “approved fee”, allowing Delta the right to require exceptional detailed recording and documentation of treatment, detailing when and to what extent a patient may be charged a “service fee”, and establishing a \$.15 per page copy fee that Delta may pay for production of certain records.
 - Universal Health Care – Meeting With Senator Vitale: Mary Moskal, Jim Schulz, Art Meisel and Dr. Sidney Whitman met with Sen. Vitale to discuss his evolving plans to introduce universal health coverage legislation. The current idea is to require all residents of New Jersey to purchase health coverage, similar to the auto insurance mandate, without assessing employers but providing subsidies for those individuals who cannot afford the premium. Benefits of the plan would be based on the mid-range standard plan in New Jersey, which means that dental treatment would be limited to extraction of impacted wisdom teeth, accidental injury of teeth and jaw not caused by biting or chewing, and surgical and non-surgical treatment of TMD. Eligibility for Medicaid/FamilyCare would also be expanded, which gave NJDA entrée to discuss the deplorable state of the Medicaid dental program, as well as the treatment fees that could be saved through fluoridation of drinking water.
- The council also briefly reviewed a universal coverage plan being proposed by the Governor in California, which would require practitioners to pay 2 percent and hospitals 4 percent of their revenues to help cover higher reimbursements for those that treat patients enrolled in Medicaid.

Be Part of a New Information Technology Committee

The MCDS Board of Trustees is establishing a new IT Committee, and we are looking for someone who has not been on the Board before to participate. This committee will be charged with reviewing new technologies that MCDS may want to incorporate and reporting back to the Board. Requirements are that you are computer savvy and interested in new technologies. If you are interested, please email Robert Silverstein at silverst@orthonj.com.

Middlesex County Dental Society

presents

After Dental School – What Do I Do Now?

Sponsored by: AFTCO-Kim Iannotte & Mid-Atlantic Insurance Resources

Thursday PM * May 3, 2007

Time: Registration: 6:00 pm Program: 6:30 - 8:30 pm

Place: New Jersey Dental Association Headquarters Building
Route 1 South, North Brunswick

Buffet Dinner: available at **No Charge** as a courtesy of our sponsors!

Tuition: No tuition fee [member benefit] MCDS & NJDA Member Dentists

Two CEU credits will be awarded to those attending this 2-hour seminar. This seminar is available to MCDS & NJDA members as a **member benefit!**

Please **REGISTER** by April 25, 2007

Dr. Hugh Habas, Dr. Mitchell Weiner and Dr. Cavan Brunsden will speak about many of the issues and questions that a “fresh out of school dentist” may have.

Learn the ingredients to start your career and find happiness in your professional life.

Gain insight about the common denominators of a successful dental practice from “real down to earth” practicing dentists!!!

This is a must - see program that will give you the WOW..... Words of Wisdom!!!
and

Kim Iannotte of AFTCO will present...How to analyze a dental practice profit and loss to better understand the practice acquisition process.
and

Mid-Atlantic Insurance Resources will present.....information regarding the unique insurance requirements for practicing dentistry that makes sense for the way you practice such as policies that include Professional & Business Liability, Building & Business Personal Property and Transitional Coverage with a 30 day binder.

Also offered is information by personal consultation on Risk Management.

REGISTRATION FORM

Dentist Name

Office Address

Office phone #Office fax #.....

E-Mail Address

Mail and Return to:

MIDDLESEX COUNTY DENTAL SOCIETY

P.O. Box 7026 East Brunswick NJ 08816

MCDS OFFICE: (732) 238-1255 MCDS FAX: (732) 390-2332

MCDS Board of Trustees Report, continued from page 3

programs at St. Peter's Medical Center in New Brunswick.

Continuing Education-Mark Schambra

Dr. John Kois presented a course to MCDS on Fri March 9, 2007 on interdisciplinary treatment planning. This course was a must for all restorative dentists, and was rewarding for the specialty disciplines as well. The sponsors for the course were Kuwata Pan Dent Laboratory and Benco dental supply company.

New Business

- A proposal was made to subsidize Kathy Jameson's course on September 19th for MCDS staff attendees. An "early bird" special would be offered to early applicants.
- The NJDA is sponsoring a course: "Update on Bisphosphonate-Related Osteonecrosis Including Oral Health and the Cancer Patient" on May 2nd at the Pines Manor in Edison. 3 CE credits will be given. More information may be obtained at www.NJDA.org.
- A motion was made by Ira Rosen to form a 3 member IT committee to assist the website editor in computer related issues. The motion was tabled until the next meeting. Volunteers who are familiar with the subject and are willing to offer their services to the Society are actively sought from the membership.

Good and Welfare

Congratulations to Arpan Nandra who recently bought her own practice.

Congratulations to Jason Wasserman and Jamie Leizer who are expecting their first child.

We wish them all success and prosperity!

Respectfully Submitted, Maya Prabhu, Secretary

MCDS Newsletter Online

If you would like to receive the newsletter electronically in lieu of receiving a printed copy, please visit our web site. Click on the "Member" link, then the "Of Current Interest" Link. By registering for this, you will be able to view the newsletter about a week before it would get to you in the mail, and this will also be saving us money.



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\$2500 value
call for details

AFTCO is pleased to announce...

Kathleen A. Meehan, D.M.D.

has joined the practices of

James A. Craig, D.D.S.

Voorhees, New Jersey & Mount Holly, New Jersey

Michael J. Chung, D.D.S.

has joined the orthodontic practices of

Martin Weinstein, D.M.D.

Freehold, New Jersey & Manalapan, New Jersey

AFTCO is pleased to have represented all parties in these transactions.

**Nature's
Perfection,
Reflected in
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Strength**

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Kuwata Pan Dent Dental Laboratory

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www.kuwatapandent.com




Great Member Benefits:

MCDS Video Library — at St. Peter’s Hospital. All you need is a valid ADA membership card to access the extensive video collection.

Lawline — Remember **LAWLINE** if you have a legal question related to your dental practice. As a continuing member benefit, NJDA’s General Counsel, Arthur Meisel, Esq. and Assistant Counsel Patricia DeCotiis are always available to confer, at no cost, with members. If you have a question or need assistance, call Mr. Meisel at (732) 422-2730 or Patricia DeCotiis at (732) 422-2717 or send them a fax at (732) 821-1082.



MCDS President Dr. Robert Silverstein (L) and NJDA Membership Council representative Dr. Tara Savage (R) recognize our newest members and residents from Robert Wood Johnson and JFK Hospitals.



MCDS Program Chairperson Dr. Robert Ashmen (L) and MCDS President Dr. Robert Silverstein (R) welcome March Featured Speaker Dr. Irv Lubis.

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St. Peter's Medical Library

Members of the Middlesex County Dental Society are allowed to borrow dental materials from the Medical Library at Saint Peter's University Hospital. A valid ADA ID must be presented in order to borrow materials. Here is a list of some of the materials in the dental collection:

- Excellence in Cosmetic Dentistry-Video Series;
- Gordon Christensen Video Tapes;
- Journal of Oral and Maxillofacial Surgery;
- Oral Surgery, Oral Medicine, Oral Pathology, Oral Radiology, and Endodontics.

Information about the Medical Library, including hours of operation, can be found at www.stpeterslibrary.com

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