

**General Meetings and CE 2004-2005**

*Program Chairperson  
Dr. Mark Vitale*

**September 21, 2004**

Dr. Gerard Chiche

Treatment Planning Session

Sponsor: Kuwata Pan Dent

**October 19, 2004**

Steve Seltzer

The High Tech Dental Office

Sponsor: Equipment Brokers

**November 16, 2004**

Jennifer de St. Georges

Trials and Tribulations of being  
an Employer

Sponsor: Benco

**January 18, 2005**

NJDA Officer Meeting and New Life  
Member Recognition

**February 15, 2005**

Harold Crossley, DDS, PhD

The 50 Most Prescribed Drugs

Sponsors: Asteto Dent Lab & Septodont

**March 15, 2005**

Dr. Morton Amsterdam

A 50 Year Prospective

Sponsor:

Town & Country Dental Studios

**April 19, 2005**

David Sirois, DMD, PhD

Chronic Musculoskeletal and  
Neuropathic Face Pain: A Practical  
and Contemporary Review

**May 17, 2005**

STAFF NIGHT

# The Dental Newsletter



[www.MCDSofNJ.org](http://www.MCDSofNJ.org)

*A Publication of the Middlesex County Dental Society*

## President's Message ... Mitch Weiner



It has always amazed me how a volunteer organization like MCDS can deliver such an abundance of quality services to its membership, but after 14 years of knowing the many people involved with the MCDS Executive Board, I would expect nothing less. In those 14 years, we have become a stronger and more diversified organization, and through the help of our very capable NJDA Executive Director, Arthur Meisel, we have fought overregulation from OSHA and DEP, an antiquated PIP fee schedule and unreasonable attempts to raise our licensing and registration fees. The need for an even stronger membership today is of paramount importance as state legislators have recently approved a 6% gross receipts tax effective in September on tooth whitening. Our collective voices must be heard via active participation in organized dentistry. It can be in the form of addressing legislative issues that concern dentists with your government or NJDA representatives, joining the MCDS Executive Board or simply attending this year's star-studded con

### GENERAL MEETING – Tuesday, September 21, 2004

**THE PINES** Route 27 • Edison, NJ

Registration .....	6:00
Business Meeting and hors d'oeuvres .....	6:30
Dinner & Speaker .....	7:00

### TREATMENT PLANNING SESSION

Featured Speaker: Dr. Gerard Chiche



Dr. Gerard J. Chiche is the Helmer Professor and Chairman of the Prosthodontics Department at Louisiana State University where he also maintains an intramural restorative practice devoted to Esthetics and Implants. He has given over 500 programs nationally and internationally and holds membership in the American College of Dentists, the American Academy of Esthetic Dentistry, the American Academy of Crown and Bridge, the American Academy of Restorative Dentistry and the Omicron Kappa Upsilon Dental Honor Society. He is a director of the American Academy of Esthetic Dentistry and is also, with Alain Pinault the author of the textbook:

Esthetics of Anterior Fixed Restorations published by Quintessence Pub. Co.

This program will be devoted to a treatment planning session with slides and selected case presentations with group discussion and case planning by several groups provided each with casts, radiographs and patient history. Emphasis will be placed on esthetic analysis and interdisciplinary treatment with Periodontics, Implants and Orthodontics.

For information on the full day course that Dr. Chiche will be giving on September 22, see page 5.

## MCDS Board of Trustees Report

-May 11, 2004-

**Attendance:** Ashmen, Brunsdn, Courey, Fertig, Galkin, Glickman, Kahn, Klein, Krantz, Lawson, Leizer, Schambra, Silverstein, Simos, Villa, Vitale, Wasserman, Weiner, Ziemba

**Acceptance of Minutes**-vote unanimous.

**President's Report**-Nancy Villa

I'd like to thank everyone on the executive board for working so hard for our members this year. The quality of services provided by all of our volunteers gets better each year in our county without any increase in dues. I'd also like to thank our past presidents for creating the position of executive secretary. It was a pleasure to serve as president with Marlene's help. An additional service that I think will be greatly appreciated would be to provide members with their CE summary in the summertime. This would include general meetings, mentor courses, etc. that they have attended with the total number of credits earned.

We need to discuss our membership action plan for the upcoming year so summer mailings can be planned in advance. In the past, we have mailed the Sept. newsletter to nonmembers since it has the entire year's CE schedule. The dental residents should also be included. It would be impressive to include the full day programs on the front page of the newsletter in bold with the monthly meeting CE list.

Please reserve the dates for the NJDA annual session, June 9-11 (Wed-Fri) The House of Delegates meeting will be held on Fri at 10AM. We have discussed reimbursement for hotel expenses for one night for each delegate who attends the meeting. The total cost of the room is \$146.25 including taxes.

**Treasurer's Report**-Stephen Lawson

See full report on page 3.

**Executive Secretary's Report**-Marlene Glickman

Asteto Dental Labs donated two tickets for Staff Night door prizes. The tickets are to "Sly Fox."

**Program Chairperson**-James Courey

Thanks to Cavan for the tribute to Sy Symanski before the April lecture.

**ADA Delegate's Report**-Joel Leizer

The ADA meeting is in Orlando this year. At this point it looks like Fred Sterritt will be running against from Murry Sykes from Maryland for Trustee from the 4th district.

**NJDA Trustee's Report**-Richard Kahn

See full report under NJDA Noteworthy News on page 10.

**NJDA Council Reports:**

**Dental Benefits**-Mark Vitale

See full report under Council on Dental Benefits on page 10.

**Governmental Affairs**-Dan Krantz

Dan will remain our representative until a new representative can be found.

**Membership**-Scott Galkin

The committee discussed new programs that will be started at New Jersey Dental School to increase student recruitment. Grassroots meetings are also being set up to increase recruitment in dentists practicing under 10 years.

Continued on page 3.

tinuing education series at the Pines organized by Program Chair Dr. Mark Vitale. Thanks to the commitment of the MCDS executive board, our generous sponsor Kuwata Pan Dent, and the encouraged strong support of our membership in attendance, I am optimistic that our September lectures on Tuesday evening (21st) and all day Wednesday (22nd) with Dr. Gerard Chiche will be the perfect forum for us to show our strength as an organization. I am honored to serve as your president and look forward to welcoming all of you back from our summer recess at the Pines on September 21st.  
-Mitch Weiner

### In Memoriam

**DR. BERNARD FRIEDMAN**  
Dr. Friedman was a past president of MCDS. He practiced dentistry for 51 years.

### MCDS FULL DAY CE SERIES Dr. Gerard Chiche

sponsored by Kuwata Pan Dent

RECIPES for PREDICTABLE  
ANTERIOR ESTHETICS  
WED. SEPT. 22nd/ PINES MANOR  
Registration and  
Course Synopsis Inside

### Receive this newsletter electronically

For details see our web site  
(see below) and click on the  
"Of Current Interest Button".



*The* **Dental  
Newsletter**

A Publication of the Middlesex County Dental Society

Published at the office of Dr. Robert Silverstein  
www.MCDSofNJ.org **login:** mcds  
**password:** sy

Detailed Treasurer's Report  
July 31, 2004  
Stephen Lawson, DMD

	(3/31/04-7/31/04)	
Checking	27,876.32	35,889.49
Money Market	57,607.33	57,770.97
<b>TOTAL</b>	<b>85,483.65</b>	<b>93660.46</b>

P&L STATEMENT CHECKING ACCOUNT  
(3/31/04-7/31/04)

INCOME		
Interest Earned	24.46	
Cont Ed-Inc.	9,385.00	
Corp Spon-CE	8,000.00	
Corp Spon-Newsletter	475.00	
Mentor Comm-Inc	5,349.00	
Staff Night-Inc	7,005.00	
Dues	21,725.66	
<b>TOTAL INCOME</b>	<b>51,964.12</b>	

EXPENSES		
Returned Check	500.00	
Audivisual Equip	705.00	
Childrens Dent	1,539.18	
Cont Ed-Exp	14,941.13	
Dinner Meetings	2,108.00	
Donations	600.00	
Exec Comm Dinner	494.17	
Executive Secretary	2,189.00	
Insurance	2.00	
Lecture Fees	500.00	
Mentor Comm-Exp	1,129.75	
Name Badges	766.53	
Newsletter/Other Printing	1,760.80	
Office Supplies	463.59	
Plaques	185.43	
Staff Night	15,787.38	
Telephone	278.99	
<b>TOTAL EXPENSES</b>	<b>43,950.95</b>	
<b>OVERALL TOTAL</b>	<b>8,013.17</b>	

P&L MONEY MARKET ACCOUNT  
(3/31/04-7/31/04)

INCOME		
Interest	163.64	
<b>TOTAL INCOME</b>	<b>163.64</b>	
EXPENSES		
<b>TOTAL EXPENSES</b>	<b>0.00</b>	
<b>OVERALL TOTAL</b>	<b>163.64</b>	

**Great Member Benefits:**

**MCDS Video Library** — at St. Peter's Hospital. All you need is a valid ADA membership card to access the extensive video collection.

**Lawline** — Remember **LAWLINE** if you have a legal question related to your dental practice. As a continuing member benefit, NJDA's General Counsel, Arthur Meisel, Esq. and Assistant Counsel Patricia DeCotiis are always available to confer, at no cost, with members. If you have a question or need assistance, call Mr. Meisel at (732) 422-2730 or Patricia DeCotiis at (732) 422-2717 or send them a fax at (732) 821-1082.

**MCDS Board of Trustees Report**

Continued from page 2

**Peer Review**-John Fahsbender

There were two cases recently completed. Both cases were settled in favor of the patient with a return of monies to the patient.

**Committee Reports:**

**Mentor Committee-Ethan Glickman**

Dr. Richard Champagne presented the program "Role of the Dentist in Dx'ing & Tx'ing Snoring & Obstructive Sleep Apnea" Thursday, May 27, 2004. 2 CEU credits were awarded to the 23 members and staff who attended.

Mathew Giachetti, LifeForce USA presented the program "Annual OSHA Certification Seminar" Thursday, June 10, 2004. 2 CEU credits were awarded to the 123 members and staff who attended.

Dr. Robert Cowie presented an ALL DAY program (Sponsored by Excel Berger Dental Lab) "How to Reduce High Bites and Open/Tight Contacts and Guarding your Patient's Occlusal Health" Thursday, June 16, 2004. 6 CEU credits were awarded to the 32 members and staff who attended. All Mentor courses were held at St. Peter's Hospital in New Brunswick.

**New Business**

A motion was made to forgive the MCDS dues for a year and a half for a new graduate. This would make us consistent with NJDA and ADA. The motion passed.

Robert Silverstein,  
Secretary

**Congratulations in Order**

MCDS Congratulates Dr. Maya Prabhu for successfully passing the examination of the American Board of Endodontics. She is now a Diplomate of the American Board of Endodontics.

MCDS Congratulates Dr. Jeffrey Karlin for successfully passing all phases of the examination of the American Board of Orthodontics. He is now a Diplomate of the American Board of Orthodontics.

**GIVE KIDS A SMILE**

Dentist volunteers needed for next year. You will get back just as much as you give! Contact Dr. Cavan Brunsten at 679-2323 for more info.

**Provide NJDA with your email address!**

By having your email address, NJDA can get vital and timely information to you, such as the surprise visits from DEP. Register at [www.NJDA.org](http://www.NJDA.org).

**St. Peter's Medical Library**

Members of the Middlesex County Dental Society are allowed to borrow dental materials from the Medical Library at Saint Peter's University Hospital. A valid ADA ID must be presented in order to borrow materials. Here is a list of some of the materials in the dental collection:

- Excellence in Cosmetic Dentistry-Video Series;
- Gordon Christensen Video Tapes;
- Journal of oral and maxillofacial surgery;
- Oral surgery, oral medicine, oral pathology, oral radiology, and endodontics.

Information about the Medical Library, including hours of operation, can be found at [www.stpeterslibrary.com](http://www.stpeterslibrary.com)

## NJDA SUCCESSFUL IN MINIMIZING IMPACT OF NEW STATE TAX LAW ON DENTISTRY

In an effort to minimize the impact of the new six-percent cosmetic dentistry tax to a small number of dental procedures, NJDA President Frank Graham, NJDA Executive Director Arthur Meisel and NJDA Director of Governmental Affairs Jim Shultz met with senior members of the state treasurer's staff and governor's office to express the NJDA's position on the law. The dental contingent was able to secure commitment from the state treasurer that only bleaching procedures would be subject to the six-percent gross receipts tax. While no tax on dental procedures is acceptable, the administration could have imposed a sweeping penalty on numerous procedures and made its collection an utter mess. Fortunately, NJDA's relationship with legislators and the administration have made it possible to lessen the impact of this tax on the profession and its patients. In large part, NJDPAC has made all of this possible and without a strong PAC, organized dentistry would be in a much worse position. Don't let another day go by without joining NJDPAC at \$115, or its Diamond Club at \$300 annually. There is strength in numbers.

## SUPPORT YOUR SOCIETY WHILE MAXIMIZING YOUR MEMBER BENEFITS

MCDS's three full-day courses in September, November and February will provide our membership with 3 continental breakfasts, 3 lunches and 21 hours of CE for only \$150 (or \$65/individual course). This is all due to the generosity of our corporate sponsors Kuwata Pan Dent Laboratory (Sept.), Benco Dental (Nov.), Asteto Laboratory and Septodont (Feb.). We are urging ALL of our members to FILL OUT and RETURN YOUR REGISTRATIONS AS SOON AS POSSIBLE as our September lecture is rapidly approaching. It is only with the continued enthusiastic support of the membership that we can continue to attract sponsors who will assist us in defraying costs so that we can deliver the nations top speakers to you at cost.  
SUPPORT YOUR SOCIETY.

## Computer Networking For Dental Offices

- Wired networks for digital imaging and front office software applications
- Wireless networks for home and office
- VPN solutions for remote access, 2<sup>nd</sup> office connectivity, and remote data backup
- Upgrading of existing equipment
- Installation of software updates
- Design, purchasing, and installation of computers and networks for dental offices

Contact John Murphy: 732-371-3011

For more depth on  
NJDA  
issues, read the



## What Happens if the Unthinkable Occurs?

Is your office Ready?  
Get Prepared Today!  
B&S CPR Instruction

Bryan Fromkin  
Certified AHA CPR Instructor  
BMT/PHTLS Certified  
Over 10 Years of  
Emergency Medical Service Experience

Special Exclusive Offers for  
NJDA Members' Offices

Offering Adult/Child/Infant & Defibrillator  
Training at YOUR OFFICE  
Call Today, Classes Forming Immediately!  
732-690-4629



Dr. Gerard Chiche

## Recipes for Predictable Anterior Esthetics

Sponsored by Kuwata Pan Dent

Wednesday, September 22, 2004

8:30am-4:30pm

Pines Manor, Continental Breakfast and Lunch Included

As low as \$50 for MCDS members-see page 6 for details

7 C.E.U.s

This presentation will discuss the key areas for efficient esthetic diagnosis and smile design. These key points will be formulated into a simple and systematic step by step approach to resolve esthetic problems and achieve predictable esthetic results and improved laboratory support. This presentation will also offer an outline of prosthetic and adhesive techniques in terms of armamentarium and products as well as practical techniques with proven efficiency for tooth preparations, bonding sequence, and cementation for all ceramic crowns and porcelain veneers. Topics to be covered include:

### ESTHETIC DIAGNOSIS and TREATMENT PLANNING

1. Key Factors for Treatment Planning of Anterior Restorations: A Methodical Treatment Sequence Applicable to Major and Minor Anterior Restorations.
2. Step by step Esthetic Analysis for maximum predictability. How to identify the red flag areas prior to treatment and how to establish a Prognosis for Predictable Esthetic Outcome.
3. Effective Rules of Comprehensive smile design.

### ESTHETIC QUALITY CONTROL: KEYS to SUCCESS

1. Porcelain Veneers: Patient Selection, Tips on Optimum Preparation, Bur Selection and Shade control. Step by step Bonding Technique, Systematic Cement Selection for Shading Control.
2. Establishing a Comfort Zone with All Ceramic Crowns: Selection Criteria, Tooth Preparation, Cement Selection, Step by step Bonding Technique.
3. Communication with the Dental Laboratory: Shade Matching, Shading effects, step by step Planning for Optimum Arrangement and Composition, Special Effects and Smile Design Variations.

### RECIPES FOR PREDICTABLE ESTHETICS

#### Course Objectives:

1. Learn the key factors for treatment planning of anterior restorations.
2. Learn a methodical approach to an objective esthetic analysis.
3. Evaluate the potential obstacles to optimum esthetic results.
4. Evaluate the key factors critical to a positive esthetic outcome.
5. Establish a prognosis for esthetic success.
6. Shade taking in three simple steps.
7. Identify the typical shading effects for the young tooth
8. Plan the arrangement step by step.
9. Identify the optimum imperfections to achieve life like restorations
10. Plan special effects to achieve the best final results
11. Establish selection criteria between ceramic crown systems.
12. Systematize all ceramic crown systems into two simple ups.
13. Select the optimum cements for all ceramic crowns.
14. Learn simple precautions to maximize the prognosis of all ceramic crowns.
15. Demonstrate a predictable all porcelain crown cementation technique.
16. Identify a simple bur armamentarium for efficient anterior crown preparations.
17. Discuss preparation design and variations for porcelain veneers.
18. Establish optimum criteria of use for three quarter crowns.
19. Demonstrate a predictable porcelain veneer bonding technique.
20. Discuss the rationale for cement selection for porcelain veneers.

# Middlesex County Dental Society



## Full Day CE Programs



Dr. Gerard Chiche  
 Recipes for Predictable  
 Anterior Esthetics

Sponsored by Kuwata Pan Dent  
 Wednesday, September 22, 2004  
 8:30am-4:30pm

Jennifer de St Georges  
 Scheduling for Success  
 (Open to doctors and staff)

Sponsored by Benco Dental  
 Wednesday, November 17, 2004  
 8:30am-4:30pm

Harold L. Crossley, DDS, PhD  
 Clinical Dental  
 Pharmacology

Sponsored by Asteto Dental Lab &  
 Septodont  
 Wednesday, February 16, 2005  
 8:30am-4:30pm

### Registration Form

\_\_\_\_\_  
 Doctor's Name (Last) (Middle) (First)

\_\_\_\_\_  
 Address

\_\_\_\_\_  
 City State Zip

\_\_\_\_\_  
 Office Telephone Number

Staff Persons Attending the de St Georges course:

\_\_\_\_\_  
 Name Name

\_\_\_\_\_  
 Name Name

\_\_\_\_\_  
 Name Name

\_\_\_\_\_  
 Name Name

### Registration Fees: (Please check appropriate boxes)

MCDS Members/Residents:

- All three programs .....\$150
  - Individual CE Programs ..... \$65 ea
- List program speaker(s): \_\_\_\_\_

NJDA Members (non-MCDS):

- All three programs .....\$250
  - Individual CE Programs ..... \$100 ea
- List program speaker(s): \_\_\_\_\_

NJDA Non-Members:

- All three programs .....\$600
  - Individual CE Programs .....\$225 ea
- List program speaker(s): \_\_\_\_\_

Non-dentist staff members for the de St Georges course:

Number of staff attending: \_\_\_\_\_ \$45 pp  
 Total Enclosed: \$ \_\_\_\_\_

Checks Payable to MCDS

(Payment must accompany registration)

Mail to:

Middlesex County Dental Society  
 P.O. Box 7026, East Brunswick, NJ 08816

All programs to take place at the Pines Manor in Edison, NJ

Continental Breakfast and Lunch Included

For further information call 732-238-1255

# Highlights from Staff Night 2004





Incoming MCDS President Dr. Mitch Weiner presents immediate past-President Dr. Nancy Villa with a plaque honoring her service to MCDS.

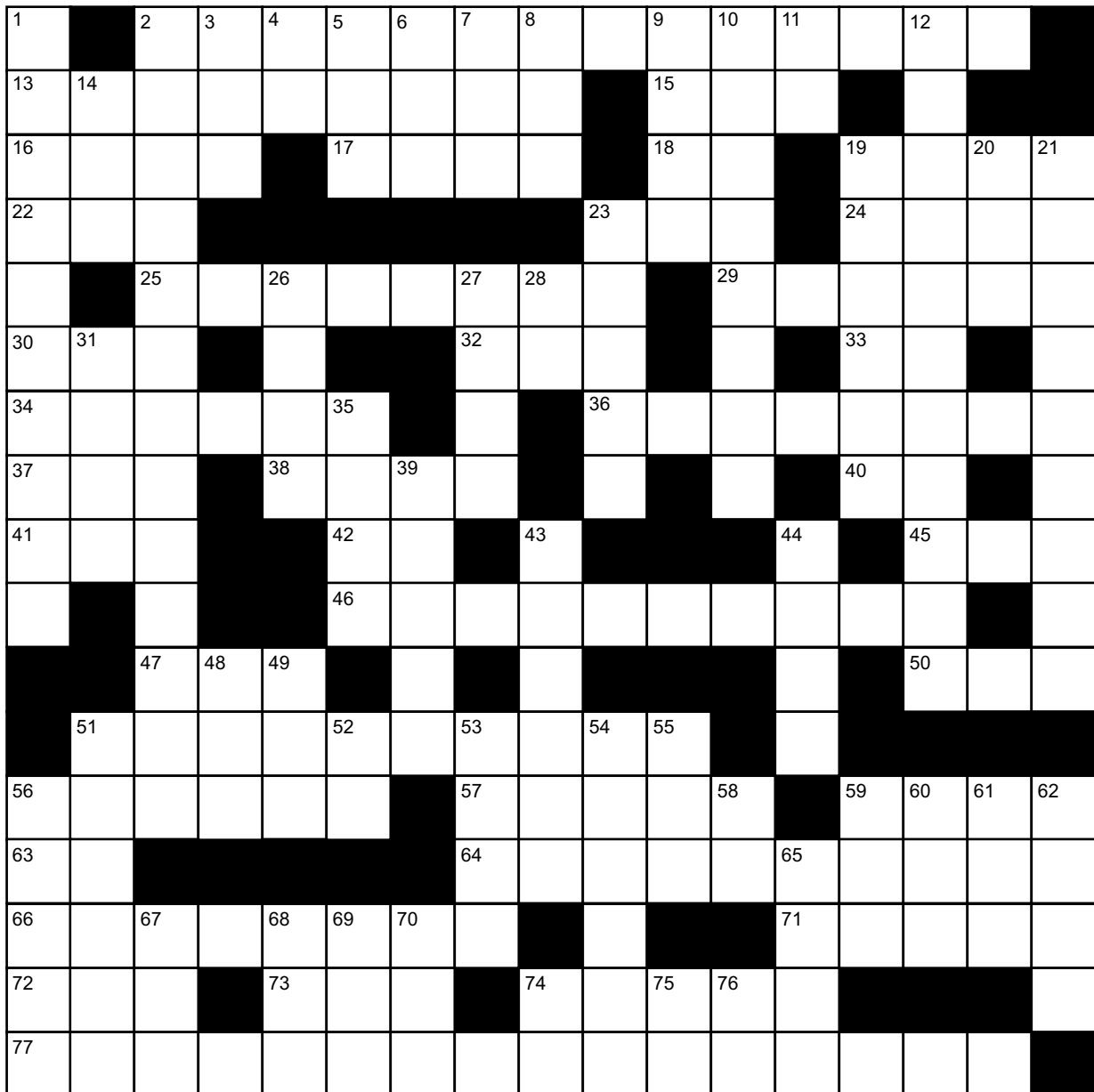


Some people are leaders; others are followers. Only a true leader would be confident enough to wear pants like these. Guess who this is (answer in next month's newsletter).

### ANNUAL MCDS CROSSWORD FOR THE DENTALLY CHALLENGED

Good luck on this one as it is filled with my typical annoying dental puns. This may be the last puzzle as I am told that Michael Moore is making a movie about how my annual puzzle has destroyed the lives of the entire MCDS community. – Mitch

Questions are on page 9





# Puzzle Questions

## Across

2. Father and Son Diastemas?
13. Ape to Man transition or Journey album title
15. Cheech and Chong Staple
16. TV Show: \_\_\_\_\_ Radio
17. Lunch Option
18. George Clooney starred on this show
19. Tax Advisors
22. Reagan Program.
23. Expanded Function Assistants Title or Initials on a vitamin bottle.
24. TV Show: Greatest American \_\_\_\_\_.
25. Instructions to Oral Surgeon for maxillary premolar extraction?
29. Iron prefix
30. Hygienist Title
32. Diagnosis for Ritalin RX
33. TV Mr. Freeze (Batman) Actor Initials
34. Car or Planet?
36. Using a small bur to prep a pit on an upper wisdom tooth?
37. Johnson VP Initials.
38. Country Singer Mc Entire.
40. French 'Yes' without the 'U'
41. French Island.
42. Bonding Agent Clearfill \_\_\_\_
45. \_\_\_\_\_ de plume.
46. Plant where mylar matrix material is manufactured?
47. Collagen Target
50. \_\_\_\_\_ Bernadino, California
51. Explorer who practiced Orthodontics?
56. Noel \_\_\_\_\_.
57. \_\_\_\_\_ of Approval.
59. Book Title: Jane \_\_\_\_\_.
63. Footnote Abbrev. \_\_ cit.
64. Isolate Joe Torre and Derrek Jeter's molars for endo?
66. James Bond likes them shaken, not stirred.
71. Fabled Storyteller?
72. Same as 5 Down
73. Super Group without Neil Young.
74. Punctures.
77. Advertisement if Harry Truman practiced Ortho?

## Down

1. Cruise Holding a Digital Radiology Course?
2. Associates Advice on composite choices?
3. Golf Pro Earnie \_\_\_\_\_
4. Kofi Annan Organization to a dyslexic.
5. Airport abbrev.
6. Adam gave one to Eve.
7. Internet Provider.
8. Cable Network.
9. Piece (article) in Newspaper.
10. neither before, \_\_\_\_\_.
11. Rotary File Type (abbrev.)
12. Main Ideas of a Thesis on Canal Drying?
14. Sexually transmitted disease for a talking horse?
19. Time Prefix.
20. Jackie O husband.
21. Elton John ode to an Oral Surgeon?
23. Every Lab and dentists' worst nightmare.
26. Tytin/Contour Amalgam Manufacturer.
27. Simon and Garfunkle's \_\_\_\_\_ Rock.
28. Chlamydia is one (Abbrev.)
31. 'James and the Giant Peach' Children's author Roald \_\_\_\_\_.
35. Untouchable Eliot \_\_\_\_\_.
39. Singer/Actress Midler.
43. Chicken Dish.
44. Stones Frontman.
48. Roth or Rosen?
49. Between 'O' and 'S'.
51. Old sign at WTC Rail Station.
52. Department of Housing and Urban Development.
53. Sheets in dental office mandated by OSHA (Abbrev.)
54. Former NY Senator Alfonse \_\_\_\_\_.
55. Long Island Lolita \_\_\_\_\_ Fisher.
56. Local Dental office delivery service.
58. Not MA.
59. \_\_\_\_\_ out a 5 to 4 victory.
60. 'Roundabout' Music Group.
61. \_\_\_\_\_ Speedwagon (80's music group).
62. Impregum Manufacturer.
65. Don Johnson Show: \_\_\_\_\_ Bridges.
67. 'Facts of Life' actress Charlotte \_\_\_\_\_.
68. Hospital Section for very ill.
69. Government agency.
70. You'll find it in a BIC
74. \_\_\_\_\_ Louis Rams.
75. College Course Taken in High School
76. College degree.

### News Flash!



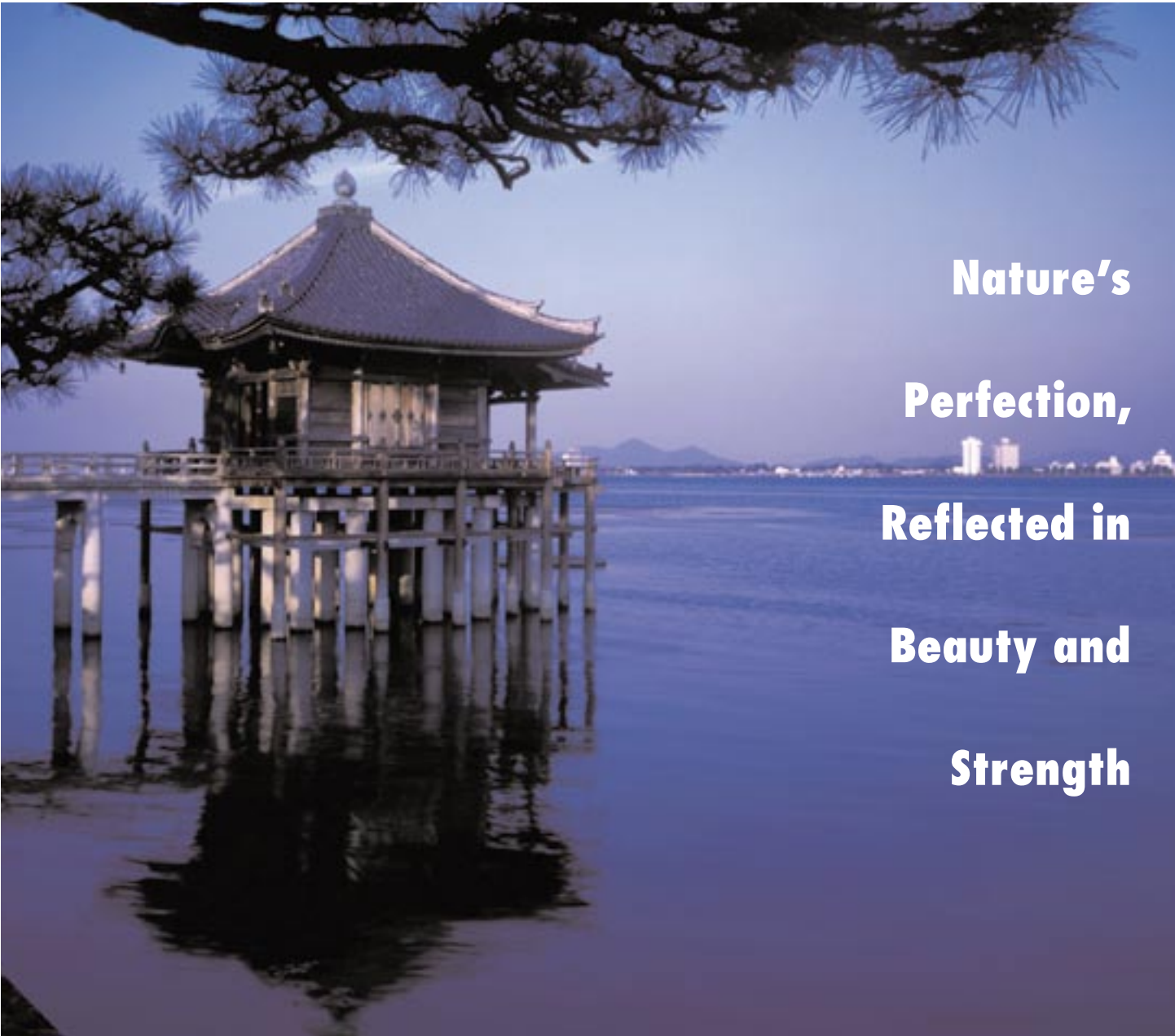
Prosthodontist Dr. James Courey puts area orthodontists out of business after establishing a new dental esthetic standard. When asked about his influence over the local community, Dr. Courey stated, "I can't help it, it's the mojo, baby!"

## NJDA Noteworthy News

- The Disaster Victim Identification Team (DVIT) is moving forward with its effort to gain state sanction and incorporation with the State Emergency Management Plan.
- Mr. Elmore reported that the Membership Directory planning is in progress. Information is being mailed to the membership to verify that their information is accurate. Companies are being solicited to advertise in the Directory.
- The NJDA website receives approximately 2900 hits monthly. The new Member's Edge program can now be accessed on-line. Dr. Rempell recommended that e-mail be used to alert members of updates on the website, but not in lieu of information posted on the website.
- The proposed Personal Injury Protection (PIP) fee schedule for dental services was published for comment in the June 7, 2004 New Jersey Register. If no comments are received, it is likely that the new maximum fees will take effect by late summer or early fall. The proposal entails an across-the-board increase of 4.4% in southern New Jersey and 6.1% in central and northern areas of the state.
- PAST PRESIDENT REPORT-Dr. Rempell was pleased with the Annual Convention but also mentioned how few New Jersey member dentists attended this year. He noted that the Council on Annual Session structure should be reviewed. Dr. Rempell recommended that the Council should consider an all-encompassing registration fee, which would include courses.

## Council on Dental Benefits

- The council met on April 14, 2004. The following items were reviewed.
- CRP statistics were reviewed for the first quarter of 2004. There were a total of 39 complaints submitted of which 14 were resolved, 9 were for data purposes, one was not resolved, and 15 are pending.
  - NJDA had contacted Guardian regarding their lack of compliance with the prompt payment regulations as it regards "pending" claims. Guardian responded assuring NJDA that it is aware of the provisions of the regulations and strives to be compliant.
  - NJDA and Delta Dental have had correspondence concerning Delta's rationale for limited payment as secondary coverage and indicating on the EOB that there was no further patient liability. NJDA's position is that if Delta chooses to limit its' payment as secondary, it has no legal basis for dictating that the dentist should accept less than the billed fee. Delta stated that a participating dentist may not charge more than what is stated on the payment voucher. NJDA is pursuing this issue.
  - Delta dental has advised that audits for detecting fraud and abuse are permissible under HIPAA, as long as the record is de-identified and a data use agreement is executed, specifically for non-delta patients.
  - ADA direct reimbursement was reviewed. It was noted that Merck and Pathmark have requested information.
  - A letter from the ADA confirms that a CDT-4 code does not exist for bone grafts performed in conjunction with extractions, and that this procedure should be reported using D7999.
  - The council met with Dr. Michael Hahn, Regional Dental Director of Aetna. A cordial and informative meeting was conducted at which time Dr. Hahn assured the committee that he will work with NJDA to resolve any issues that are presented. Main issues of concern are, oral surgery procedures being submitted to medical first, pending claims while Aetna attempts to update patient info, and cumbersome bulk EOBs.
  - NJDA met with the Department of Banking and Insurance to discuss the overdue update of PIP fees.
  - HIPAA: Dentists who are covered entities will need to apply for a National Provider Identifier as a standard unique identifier. Dentists may begin applying after May 23, 2005 with compliance scheduled for May 23, 2007.
  - The council recognized the efforts of Dr. Daniel Krantz and thanked him for his years of service as he steps down as chairperson to become Treasurer of NJDA in June.
  - For up to date information read the NJDA CAPSULE.
- Respectfully submitted, Mark A. Vitale, DMD



**Nature's  
Perfection,  
Reflected in  
Beauty and  
Strength**

*For Restorations that Support Nature  
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**Kuwata Pan Dent Dental Laboratory**

30 Columbia Turnpike Florham Park, NJ 07932

Telephone: 877-377-4455

E-mail: [kpd@kuwatapandent.com](mailto:kpd@kuwatapandent.com)

[www.kuwatapandent.com](http://www.kuwatapandent.com)



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## MCDS Welcomes new Hospital residents

### JFK:

Dr. Jameela Maret- NYU  
 Dr. Arpan Nandra- UMDNJ

### RWJUH:

Dr. Uchenna Akosa- NYU  
 Dr. Cary Leizer- UMDNJ  
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MCDS Newsletter is the official publication of the Middlesex County Dental Society and is published 8 times annually following each Executive Committee meeting. Articles should be submitted to the Content Editor before the deadline for each issue. Publication materials may be deferred to future issues or edited without changing the author's intent, in order to conform with the requirements of the Newsletter. The publication of an advertisement, opinion or statement does not reflect endorsement, approval, or policy of the MCDS and its newsletter unless stated. All correspondence regarding this newsletter should be directed to the Business Editor.