

Middlesex County Dental Society

REGISTRATION FORM

Thursday: April 30, 2009 6:30-8:30PM

Kim Iannotte - Aftco

Analyzing Practice Numbers:

Understanding the basics, Practice appraisal and analysis of general practice benchmarks. Understanding dental practice profit and loss statements, Recession-proofing your practice.

Adding an Associate:

Overview of various associate relationships, Contractual arrangements and Equity associations.

Practice Mergers:

Buying and selling charts as a means of practice growth or transition, Relocating your office, Adding patients for an associate and/or future sale.

Practice Transition Options:

Pros and cons of the transition options available, Earned equity buy-in, Future and present value transitions, Pre-sale retirement transitions, Incremental programs, financing options, and Stockholder programs.

Time: Registration: 6:00 PM Program: 6:30 - 8:30 PM

Place: St. Peters Medical Center, New Brunswick, NJ

Tuition: MCDS & NJDA Member Dentists & Staff **\$20 perperson-member benefit**

Non-Member Dentists & Staff**\$50 per person**

(Payable to Middlesex County Dental Society)

Two CEU credits will be awarded to those attending this 2-hour seminar.

This seminar is available to our members as a **member benefit of MCDS**

MCDS & NJDA Member Dentists & Staff **\$20 @ # _____ = Total \$ _____**

Non-Member Dentists & Staff **\$50 @ # _____ = Total \$ _____**

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make CHECKS payable to: **MIDDLESEX COUNTY DENTAL SOCIETY**

Office Name

Office Address

Office phone # **Office fax #**.....

Name (Dentists & Staff attending) title

Mail and Return to:

MIDDLESEX COUNTY DENTAL SOCIETY P.O. Box 7026 East Brunswick NJ 08816

MCDS OFFICE: (732) 238-1255 MCDS FAX: (732) 390-2332